Eligibility for enrollment in most upper division School of Business courses (300-400 levels) is restricted to juniors, seniors and graduate students and to special students who have completed baccalaureate degrees. Students without these qualifications may enroll only in the following upper division Accounting (ACCT) course, provided any course prerequisites are met: ACCT 305 Tax Planning for Individuals. Before registering, please refer to the current university bulletin for course prerequisites or course restrictions.

ACCT 203 INTRODUCTION TO ACCOUNTING I

Prerequisites: MATH 141 or equivalent. Theoretical and technical facets of financial and managerial accounting for business. Accumulation, analysis, interpretation, and uses of accounting information.

ACCT 204 INTRODUCTION TO ACCOUNTING II


ACCT 205 INTRODUCTORY ACCOUNTING SURVEY

Restricted to students in the pre-baccalaureate certificate in accounting program. An accelerated course covering theoretical and technical facets of financial and managerial accounting for business. Accumulation, analysis, interpretation, and uses of accounting information. May not be counted toward any of the B.S. programs offered by the School of Business.

ACCT 303 INTERMEDIATE ACCOUNTING I

Prerequisites: ACCT 203, 204, or equivalent. Theoretical standards and procedures for accumulating and reporting financial information about business. Classification, valuation, and timing involved in determination of income and asset/equity measurement.

ACCT 304 INTERMEDIATE ACCOUNTING II

Prerequisites: ACCT 303. Theoretical standards and procedures for accumulating and reporting financial information about business. Classification, valuation, and timing involved in determination of income and asset/equity measurement.

ACCT 306 COST ACCOUNTING

Prerequisites: INFO 161, 162 or equivalent competency, ACCT 204, and junior standing. Cost accumulation for inventory pricing and income determination. Cost behavior concepts for planning and control. Job order and process cost systems, standard costs, budgets, and special topics in relevant costs for managerial decisions.

ACCT 307 ACCOUNTING SYSTEMS

Prerequisites: INFO 160, 161, 162 or equivalent competency, ACCT 204, and junior standing. Examines design and evaluation of manual and computerized accounting information systems. Emphasizes on the system of internal controls and the impact of computers on those controls.
Economics

Eligibility for enrollment in most upper division School of Business courses (300-400 levels) is restricted to juniors, seniors and graduate students and to special students who have completed baccalaureate degrees. Students without these qualifications may not enroll in the upper division Economics (ECON) courses. Before registering, please refer to the current university bulletin for course prerequisites or course restrictions.

ECON 210 PRIN OF ECON- MICRO

10118 001 (3) May 22 – Jun 22 (5 wks)
MTWR 1030AM – 1245PM
BUN 5128

10117 006 (3) Jun 26 – Jul 27 (5 wks)
MTWR 1030AM – 1245PM
BUN 3130

ECON 210-211. Prerequisite: MATH 001 or satisfactory score on the Mathematics Placement Test. A course designed to acquaint the student with a theoretical and practical understanding of the economic institutions and problems of the American economy. First semester: Microeconomics. Second semester: Macroeconomics.

ECON 211 PRIN OF ECON- MACRO

10119 002 (3) May 22 – Jun 22 (5 wks)
MTWRF 1100AM – 0115PM
BUN 3130

10120 004 (3) Jun 26 – Jul 27 (5 wks)
MTWRF 1100AM – 0115PM
BUN 3130

10121 005 (3) Jun 26 – Jul 27 (5 wks)
MTWRF 1100AM – 0115PM
BUN 3130

11889 006 (3) Jul 31 – Aug 18 (3 wks)
MTWRF 0900AM – 1200PM
BUN 3130

ECON 210-211. Prerequisite: MATH 001 or satisfactory score on the Mathematics Placement Test. A course designed to acquaint the student with a theoretical and practical understanding of the economic institutions and problems of the American economy. First semester: Microeconomics. Second semester: Macroeconomics.

ECON 303 MANAGERIAL ECONOMICS

10123 001 (3) May 22 – Jun 22 (5 wks)
MTWRF 1100AM – 0115PM
BUN 5162

10124 003 (3) Jun 19 – Aug 9 (8 wks)
MTWRF 1100AM – 0115PM
BUN 3133

10125 001 (3) May 22 – Jun 22 (5 wks)
MTWRF 1100AM – 0115PM
BUN 3133

10126 003 (3) May 22 – Aug 18 (13 wks)
TBA

Prerequisites: ECON 210-211, MGMT 212 or MATH 200, and junior standing. Designed to provide an understanding of the microeconomic and macroeconomic analysis, and the financial structure with emphasis on commercial banks and the Federal Reserve System. Relationships between economic activity and money supply are introduced.

ECON 492 INDEPENDENT STUDY

10127 001 (3) May 22 – Aug 18 (13 wks)
TBA

Prerequisites: Junior or senior standing as an economics major, approval of advisor and department chair prior to registration. Intensive study under supervision of a faculty member in an area not covered in depth or contained in the regular curriculum.

ECON 500 CONCEPTS IN ECONOMICS

1999 001 (3) May 22 – Jun 28
MTWRF 0900AM – 1015AM
BUN 4115

Prerequisite: MATH 001 or satisfactory score on the Mathematics Placement Test. Not open to students who have completed ECON 210 and 211 or the equivalent. Essential economic concepts including the price system, price determination in imperfectly competitive markets, employment theory, and monetary theory. This is a foundation course.

ECON 610 MANAGERIAL ECONOMICS

10127 001 (3) Jun 26 – Jul 27 (5 wks)
MTWRF 0900AM – 1015AM
BUN 3133

Prerequisite: ECON 500 or equivalent. Analysis of business decisions, applying tools of economic theory. Decisions on demand, production, cost, prices, profits, and investments.

Finance, Insurance and Real Estate

Eligibility for enrollment in most upper division School of Business courses (300-400 levels) is restricted to juniors, seniors and graduate students and to special students who have completed baccalaureate degrees. Students without these qualifications may enroll in the following upper division Finance, Insurance and Real Estate (FIRE) courses, provided any course prerequisites are met: FIRE 315 Personal Financial Planning; FIRE 316 Prin of Real Estate; FIRE 333 Risk and Insurance; FIRE 428 Employee Benefit Planning; FIRE 444 Occupational Safety, Health and Security. Before registering, please refer to the current university bulletin for course prerequisites or course restrictions.

FIRE 311 FINANCIAL MANAGEMENT

10195 002 (3) May 22 – Jun 22 (5 wks)
MTWRF 1030AM – 1245PM
BUN 5162

10196 001 (3) May 22 – Jun 22 (5 wks)
MTWRF 1030AM – 1245PM
BUN 5161

10197 003 (3) Jun 26 – Jul 27 (6 wks)
MTWRF 1030AM – 1245PM
BUN 3133

10198 004 (3) Jun 26 – Jul 27 (6 wks)
MTWRF 1030AM – 1245PM
BUN 3133

Prerequisites: ACCT 204 or ACCT 202 for non-business majors and junior standing. Pre- or corequisite: MGMT 301. Principles of optimal financial policy in the procurement and management of wealth by profit-seeking enterprises; the application of theory to financial decisions involving cash flow, capital structure, and capital budgeting.

FIRE 312 INTERM FINANCIAL MANAGEMENT

10199 001 (3) May 22 – Jun 22 (5 wks)
MTWRF 1030AM – 1245PM
BUN 5163

10200 002 (3) May 22 – Jun 22 (5 wks)
MTWRF 1030AM – 1245PM
BUN 5163

Prerequisites: MGMT 302, FIRE 311, and junior standing. Advanced topics in financial management with emphasis on the theoretical bases for the valuation of the firm.

FIRE 314 INVESTMENTS

10194 001 (3) May 22 – Jun 22 (5 wks)
MTWRF 1030AM – 1245PM
BUN 3134

Prerequisites: MGMT 301 and FIRE 311, or permission of chair, and junior standing. An analysis of the market for long-term corporate securities. Emphasis is given to the valuation of bonds, common stocks, options, and convertible securities and portfolio concepts. Designed to provide an understanding of the functioning of an efficient market.

FIRE 315 PERSONAL FINANCIAL PLANNING

10195 001 (3) May 22 – Jul 19 (8 wks)
MTWRF 0900AM – 1200PM
BUN 2139

FIRE 316 PRINCIPLES OF REAL ESTATE

10189 001 (3) May 22 – Jun 22 (5 wks)
MTWRF 1030AM – 1245PM
BUN 2120

10190 002 (3) Jun 20 – Aug 10 (8 wks)
MTWRF 0900AM – 1200PM
BUN 2138

FIRE 333 RISK AND INSURANCE

10128 001 (3) Jun 19 – Aug 9 (8 wks)
MTWRF 0900AM – 1200PM
BUN 2147

Nature of risk; insurance and other risk handling methods; examination of basic life, health, property, and liability principles and coverages.
Information Systems

Eligibility for enrollment in most upper division School of Business courses (200-400 levels) is restricted to juniors, seniors and graduate students and to special students who have completed baccalaureate degrees. Students without these qualifications may enroll only in the following upper division Information Systems (INFO) courses, provided any course prerequisites are met: INFO 358

INFO 516 INTRO TO MICRO WORD PROCESSING
11054 020 (1) Jul 17 – Jul 25
MTVR 1030AM – 1245PM
STAFF

INFO 621 CASES IN FINANCIAL MANAGEMENT
11055 021 (1) Jun 5 – Jun 13
MTVR 1030AM – 1245PM
STAFF

INFO 691 TOP: COMPARATIVE FINANCIAL STRUCT
11056 020 (1) May 31 – Jun 6
MTVR 0800PM – 0840PM
STAFF

INFO 622 INTRO TO SPREADSHEETS
11057 060 (1) Jul 13 – Aug 13
MTVR 1030AM – 1245PM
STAFF

INFO 697 GUIDED STUDY
11058 070 (1) Aug 9 – Aug 17
MTVR 1030AM – 1245PM
STAFF

INFO 698 FIELD PROJECT
11059 090 (1) Aug 17 – Aug 25
MTVR 1030AM – 1245PM
STAFF

FIRE 492 INDEPENDENT STUDY
10947 003 (3) May 22 – Aug 18 (13 wks)
TBA
DUBOFSKY, D
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

Prerequisites: Junior or senior standing as a major in a business curriculum, approval of adviser and department chair prior to registration. Intensive study under supervision of a faculty member in an area not covered in depth or contained in the regular curriculum.

FIRE 493 INTERNSHIP
10948 004 (3) May 22 – Aug 18 (13 wks)
TBA
DUBOFSKY, D
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

Prerequisites: Senior standing with a major in finance (either the finance or insurance track) or real estate, a minimum GPA of 2.8, and permission of the Department of Finance, Insurance and Real Estate chair or director of the insurance or real estate program. Involves students in a meaningful experience in finance, insurance or real estate. Intention to enroll must be indicated to the chair or appropriate program director.

FIRE 520 FINANCIAL CONCEPTS OF MGMT
10199 001 (4) May 22 – Jun 28
MVW 0800PM – 0900PM
UPTON, D
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

Prerequisite: ACCT 507 or equivalent. Pre- or corequisite: MGMT 524 or equivalent. Not open to students who have completed FIRE 311 or the equivalent. A study of the essential concepts of financial management including working capital management, capital budgeting, capital structure planning, and dividend policy. This is a four credit hour course.

FIRE 621 CASES IN FINANCIAL MANAGEMENT
10200 901 (4) Jul 10 – Aug 16
MVW 0800PM – 0900PM
RAMIREZ, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

Prerequisite: FIRE 520 or equivalent. Analysis of financial problems and policies of nonfinancial firms, including capital management, capital rationing and cost of capital, and capital structure.

FIRE 697 TOP: COMPARATIVE FINANCIAL STRUCT
10999 901 (4) Jun 22 – Jun 28
MVW 0800PM – 0900PM
MURPHY, N
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

Study of current topics. Topics may vary from semester to semester.

FIRE 693 FIELD PROJECT
10999 009 (1) May 22 – Aug 18 (13 wks)
TBA
DUBOFSKY, D
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

Approval of proposed work is required by the associate dean for graduate studies in business. Students will work under the supervision of a faculty adviser in planning and carrying out a practical research project. A written report of the investigations is required. To be taken at the end of the program.

FIRE 697 GUIDED STUDY
1096 009 (1) May 22 – Aug 18 (13 wks)
TBA
DUBOFSKY, D
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

Approval of proposed work is required by the associate dean for graduate studies in business. Students will work under the supervision of a faculty adviser in planning and carrying out a practical research project. A written report of the investigations is required. To be taken at the end of the program.

INFO 160 INTRO TO MICRO WORD PROCESSING
11054 020 (1) May 23 – Jun 6
MTVR 0800PM – 0840PM
STAFF

INFO 161 INTRO TO MICRO WORD PROCESSING
11055 021 (1) Jun 5 – Jun 13
MTVR 1030AM – 1245PM
STAFF

INFO 162 INTRO TO SPREADSHEETS
11056 060 (1) Jul 31 – Aug 13
MTVR 1030AM – 1245PM
STAFF

INFO 164 INTRODUCTION TO THE INTERNET
11059 030 (1) Aug 6 – Jun 20
MTVR 0800PM – 0840PM
STAFF

Prerequisite: INFO 160 or equivalent knowledge. Introduces students to fundamentals of spreadsheet processing on the microcomputer. Topics include word wrap, indentation, underlining, spacing, and block commands. The course will help students prepare documents and e-mails that other VCU course work may require. Students may not receive degree credit for both CMSC 198 and INFO 161.

INFO 165 INTRO TO WINDOWS OPERATING SYSTEM
11059 050 (1) Jul 17 – Jul 25
MTVR 0800AM – 1015AM
STAFF

INFO 166 INTRODUCTION TO THE INTERNET
11056 060 (1) Jul 3 – Jul 12
MTVR 1030AM – 1245PM
STAFF

INFO 167 INTERMEDIATE SPREADSHEETS
11057 090 (1) Jul 12 – Jul 20
MTVR 0800PM – 0840PM
STAFF

Prerequisites: INFO 160 or equivalent knowledge. Introduces students to the anatomy of the Windows microcomputer. Topics include: setup; file, directory, and printer management; the Windows File Manager, the Windows System Manager, and the Windows Control Panel; and their use in the manipulation of files, directories, and printers.

INFO 168 INTERMEDIATE SPREADSHEETS
11058 010 (1) Jul 12 – Jul 20
MTVR 0800AM – 1015AM
STAFF

INFO 169 INTERMEDIATE SPREADSHEETS
11058 020 (1) Jul 20 – Jul 25
MTVR 0800PM – 0840PM
STAFF

Prerequisite: INFO 160 or equivalent. Familiarizes students with the creation and use of macros, menu building, and package building. Students are introduced to the use of database functions and the creation of tables from databases. This course is designed for those students with some prior experience with computer-based spreadsheet packages.

INFO 170 INTERMEDIATE SPREADSHEETS
11059 030 (1) Jul 25 – Aug 8
MTVR 0800PM – 0840PM
STAFF

Prerequisite: INFO 160 or equivalent. Familiarizes students with the creation and use of macros, menu building, and package building. Students are introduced to the use of database functions and the creation of tables from databases. This course is designed for those students with some prior experience with computer-based spreadsheet packages.
INFO 166 INTRODUCTION TO DATABASE 11077 070 (1) MTWR 0900AM – 0930AM BUSNS 2119 STAFF 11078 920 (1) Jun 12 – Jun 26 MWF 0900AM – 0940PM BUSNS 2119 STAFF Prerequisite: INFO 160 or equivalent knowledge. Provides hands-on experience with a selected popular database management package in the personal computer market.

INFO 168 INTRODUCTION TO PRESENTATION 12010 030 (1) Jun 19 – Jun 27 MWF 0900AM – 1245PM BUSNS 2119 STAFF 11081 940 (1) Jul 24 – Aug 7 MWF 0900AM – 0940PM BUSNS 2119 STAFF Prerequisite: INFO 160 or equivalent knowledge. Familiarizes students with the application of microcomputer-based presentation packages. The course will help students to prepare presentations and products other VCU course work may require.

INFO 256 VISUAL BASIC PROGRAMS 10233 001 (3) May 31 – Jul 19 (8 wks) MVW 0100PM – 0340PM BUSNS 3105 OWEVENS, C 10237 003 (3) May 31 – Jul 19 (8 wks) MWF 0900AM – 0940PM BUSNS 5163 OWEVENS, C Prerequisite: INFO 160 or equivalent. Introduces students to Visual Basic programming in the Windows environment. Concepts of structured and Object Oriented programming are introduced.

INFO 358 STRUCTURED & OBJECT PROGRAMMING 10238 001 (3) May 31 – Jul 19 (8 wks) TR 0100PM – 0340PM BUSNS 3133 THOMAS, M FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK 10239 002 (3) May 30 – Jul 20 (8 wks) TR 0900PM – 0840PM BUSNS 5136 THOMAS, M FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK 10240 003 (3) May 31 – Jul 19 (8 wks) MWF 0900AM – 0940PM BUSNS 3103 COPPERDO, R FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK Prerequisites: INFO 258 or equivalent. Pre- or prerequisite: INFO 362. Introduction to computer programming using C++, including classes and data types, logic constructs, file operations, object building, algorithms and program development, and program testing.

INFO 359 ADV STRUCTURED & OBJECT PROGRAM 10241 001 (3) May 31 – Jul 19 (8 wks) MVW 0100PM – 0340PM BUSNS 3142 REDMOND, P FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK 12017 002 (3) May 30 – Jul 20 (8 wks) TR 0100PM – 0340PM BUSNS 3133 REDMOND, P FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK Prerequisite: INFO 358 and junior standing. An advanced programming course using C++, giving special attention to techniques for program and object design and the evaluation and selection of data structures and algorithms using the standard template library.

INFO 360 BUSINESS INFORMATION SYSTEMS 10248 001 (3) May 22 – Jun 22 (5 wks) MTWR 0900AM – 1015AM BUSNS 5136 WYNNE, A FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK 10249 002 (3) May 22 – Jun 22 (5 wks) MTWR 0900AM – 1015AM BUSNS 5136 WYNNE, A FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK Prerequisites: INFO 160, INFO 161, or equivalent knowledge. Emphasizes the role of information systems within each of the functional areas of business. Major concepts include data management, decision support, and management information systems.

INFO 361 SYSTEMS ANALYSIS AND DESIGN 10246 001 (3) May 30 – Jul 20 (8 wks) TR 0100PM – 0340PM BUSNS 3142 STAFF FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK 10247 001 (3) May 31 – Jul 19 (8 wks) MVW 0900AM – 0500PM BUSNS 5163 WYNNE, A FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK Prerequisite: INFO 360 and junior standing. Examines the concepts, tools, and techniques used to develop and support computer-based information systems. Systems planning, analysis, design, implementation are covered. Behavioral and model building aspects of systems development are emphasized throughout.

INFO 362 COMPUTER HARDWARE AND SOFTWARE 10248 001 (3) May 31 – Jul 19 (8 wks) MVW 0900AM – 0840PM BUSNS 2119 ASHFORD, B FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK Pre- or prerequisite: INFO 258 or equivalent. Principles of computer hardware and software architecture, organization, and operation. Basic concepts are introduced via assembly language programming.

INFO 446 DATABASE SYSTEMS 10249 001 (3) May 30 – Jul 20 (8 wks) TR 0100PM – 0340PM BUSNS 3132 CHALLA, S FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK 10250 002 (3) May 30 – Jul 20 (8 wks) TR 0900PM – 0840PM BUSNS 5162 CHALLA, S FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK Prerequisites: INFO 360, INFO 361, and junior standing. Designed to prepare students for development of systems involving databases and database management.

INFO 464 DISTRIBUTED & TELECOMMUNICATION 10251 001 (3) May 30 – Jul 20 (8 wks) TR 0600PM – 0840PM BUSNS 3105 STAFF FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK Prerequisites: INFO 361, INFO 464, and junior standing. The student’s behavioral and technical skills developed in INFO 361 and INFO 464 are challenged by participating in a team systems development project. Appropriate computer assisted software engineering (CASE) tools are used throughout the project, from requirement specification to implementation and testing.

INFO 465 PROJECTS IN INFORMATION SYSTEM 10252 001 (3) May 30 – Jul 19 (8 wks) MVW 0900PM – 0940PM BUSNS 3132 MORENO, V FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK 10263 002 (3) MVW 0900PM – 0940PM BUSNS 3130 MORENO, V FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK Prerequisites: INFO 362 or permission of instructor, and junior standing. Provides an introduction into design, implementation, and management of Local Area Networks (LANs) and the integration of LANs into wide-area corporate enterprise networks. A case-study orientation is used throughout to emphasise design options in practical situations.

INFO 492 INDEPENDENT STUDY 11086 003 (3) May 22 – Aug 18 (13 wks) TBA KASPER, G FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK Prerequisites: Junior or senior standing as a major in a business curriculum, approval of adviser and department chair prior to registration. Intensive study under supervision of a faculty member in an area not covered in depth or offered in the regular curriculum.

INFO 620 DATA COMMUNICATIONS 11085 001 (3) May 30 – Aug 17 MWF 0900PM – 1050PM BUSNS 2140 STAFF FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK Prerequisites: Major status or INFO 600 or equivalent and INFO 610. This course covers business process and data modeling for information requirements analysis and specification. The process-modeling segment will cover advanced methods and techniques for the analysis and specification of business processes. Techniques for the modeling, analysis and derivation of generic procedures will include procedure mapping and logic normalization. Students will gain hands-on experience with advanced CASE tools from SAP, JDEdwards and Oracle.

INFO 661 MANAGEMENT INFORMATION SYSTEMS 11084 001 (3) May 30 – Jul 20 (8 wks) TR 0600PM – 0840PM BUSNS 2125 STAFF FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK Prerequisite: Computer literacy (the equivalence of INFO 660, or INFO 360, 162, and 163). Not open to those concentrating in information systems. Provides an understanding of the importance and place of computer-based information systems in the success of data management, management support systems, information systems, and resource management.

INFO 693 FIELD PROJECT 11087 001 (3) May 22 – Aug 18 (13 wks) TBA KASPER, G FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK Approval of proposed work is required by the associate dean for graduate studies in business. Students will work under the supervision of a faculty adviser in planning and carrying out a practical research project. A written report of their investigations is required. To be taken at the end of the program.

INFO 697 GUIDED STUDY 11088 002 (3) Jun 19 – Aug 9 (8 wks) MWF 0900PM – 0940PM BUSNS 5167 AIKEN, P FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK Prerequisites: Major status or INFO 600 or equivalent and INFO 610. This course covers business process and data modeling for information requirements analysis and specification. The process-modeling segment will cover advanced methods and techniques for the analysis and specification of business processes. Techniques for the modeling, analysis and derivation of generic procedures will include procedure mapping and logic normalization. Students will gain hands-on experience with advanced CASE tools from SAP, JDEdwards and Oracle.
INFO 798 THESIS
11090 001 (3) May 22 – Aug 18 (13 wks)
TBA COPPINS, R
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
GRADUATE STUDENTS ONLY
INFO 799 THESIS
11091 001 (3) May 22 – Aug 18 (13 wks)
TBA COPPINS, R
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
GRADUATE STUDENTS ONLY

INFO 898 DISSERTATION RESEARCH
11091 001 (1) May 22 – Aug 18 (13 wks)
TBA KASPER, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
11092 002 (2) May 22 – Aug 18 (13 wks)
TBA KASPER, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
11093 003 (3) May 22 – Aug 18 (13 wks)
TBA KASPER, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
11094 006 (6) May 22 – Aug 18 (13 wks)
TBA KASPER, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
11095 009 (9) May 22 – Aug 18 (13 wks)
TBA KASPER, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
11096 012 (12) May 22 – Aug 18 (13 wks)
TBA KASPER, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
Limited to Ph.D. in business candidates.

Management
Eligibility for enrollment in most upper division School of Business courses (300-400 levels) is restricted to juniors, seniors and graduate students and to special students who have completed baccalaureate degrees. Students without these qualifications may enroll only in the following upper division Management (MGMT) courses, provided any course prerequisites are met: MGMT 301-302 Business Statistics, MGMT 331 Human Resource Management, MGMT 421 Small Business Mgmt. Before registering, please refer to the current university bulletin for course prerequisites or course restrictions.

MGMT 171 MATH APPLICATIONS FOR BUSINESS
10283 001 10284 002 (3) MTWR 0800AM – 1200PM MTWR 1030AM – 1245PM BUSNS 2117 BUSNS 2127
BYRD, D ANDREWS, R
Prerequisites: INFO 162 or basic spreadsheet knowledge and MATH 141 or equivalent. (Equivalency may be validated by a satisfactory score on the VCU Mathematics Placement Test.) Formulation and solution of problems using a spreadsheet and algebra, mathematics of finance, basic probability, creation and analysis of decision tables, and interpretation.

MGMT 212 DIFFERENTIAL CALCULUS & OPTIMIZATION
10285 001 10286 002 (3) MTWR 0800AM – 1015AM MTWR 1030AM – 1245PM BUSNS 3133 BUSNS 3142
STITH-WILLIS, A CANAVOS, G
Prerequisites: MGMT 171. Univariate and bivariate differential calculus and optimization of algebraic functions that model business phenomena. A spreadsheet will be used as a calculation tool.

MGMT 301 BUSINESS STATISTICS I
10289 002 10290 001 (3) MTWR 1030AM – 1245PM MTWR 0800AM – 1015AM BUSNS 3142 BUSNS 3133
SPINELLI, M CANAVOS, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
10291 006 (6) MTWR 0800AM – 1015AM BUSNS 2127
GILBREATH, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
12064 001 (9) MW 0600PM – 0840PM BUSNS 2127
CANAVOS, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
MGMT 301-302. Prerequisites: MGMT 212. Statistical methods employed in the collection and analysis of business and economic data and applications in decision-making. First semester: statistical thinking, concepts of variability, process studies, data collection, descriptive measures, probability, and introduction to statistical inference. Second semester: continuation of statistical inference, regression, and correlation analysis with emphasis on problem formulation and interpretation.

MGMT 302 BUSINESS STATISTICS II
10292 001 10299 009 (3) MTWR 0800AM – 1015AM MTWR 1030AM – 1245PM BUSNS 3133 BUSNS 3142
MILLER, D SMITH, C
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
11877 002 (3) Jun 26 – Jul 27 (6 wks)
MTWR 1030AM – 1245PM BUSNS 2127
GILBREATH, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 303 ORGANIZATIONAL BEHAVIOR
11978 005 (3) May 22 – Jun 9 (3 wks)
MTWR 0800AM – 1200PM BUSNS 5182
SLEETH, R
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
10296 005 (3) Jun 26 – Jul 27 (6 wks)
MTWR 1030AM – 1245PM BUSNS 5182
NGUYEN, N
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
11881 901 (3) May 31 – Jul 19 (8 wks)
MW 0600PM – 0840PM BUSNS 5182
SLEETH, R
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

Prerequisites: Junior standing. Introduction to the determinants and consequences of human behavior and task performance in an organizational setting. Topics include motivation, job design, group development, organizational design, communication, leadership, and change.

MGMT 320 PRODUCTION/OPERATIONS MANAGEMENT
10298 001 10299 009 (3) May 22 – Jun 9 (3 wks) May 22 – Jul 27 (6 wks)
MTWR 0800AM – 1015AM MTWR 1030AM – 1245PM BUSNS 2127 BUSNS 3142
RIMLER, G SMITH, C
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
10299 005 (3) Jun 26 – Jul 27 (6 wks)
MTWR 1030AM – 1245PM BUSNS 5182
SMITH, C
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
10300 006 (3) Jun 26 – Jul 27 (6 wks)
MTWR 0800AM – 1015AM BUSNS 5182
SMITH, C
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
12016 901 (3) May 30 – Jul 20 (8 wks)
TR 0600PM – 0840PM BUSNS 2132
RIMLER, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
12031 002 (3) May 31 – Jul 19 (8 wks)
MW 0600PM – 0840PM BUSNS 2177
COLLETT, P
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

Prerequisites: MGMT 301, MGMT 319, and junior standing. Discipline of management and the management process within the operations of an organization. Planning and controlling of operations through decision analysis, forecasting, aggregate planning, inventory management, and quality management.

MGMT 325 ORGANIZATIONAL COMMUNICATION
10302 001 (3) May 22 – Jun 9 (3 wks)
MTWR 0800AM – 1100AM BUSNS 4155
ACKLEY, R
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
11976 003 (3) May 22 – Jun 22 (5 wks)
MTWR 0800AM – 1015AM BUSNS 4155
PEARCE, C
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
10304 003 (3) Jun 26 – Jul 19 (6 wks)
MW 0700AM – 0900AM BUSNS 4155
BANKER, R
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
11980 901 (3) May 30 – Jul 20 (8 wks)
MW 0800AM – 1000AM BUSNS 4155
NGUYEN, N
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

Prerequisites: ENG101-200 and Junior standing. A study of writing for interpersonal, group, and organizational communication, including the preparation of standard business documents.

MGMT 327 BUS & TECH REPORT WRITING WI
11984 001 (3) May 22 – Jul 19 (8 wks)
MTWR 0800AM – 1100AM BUSNS 4155
PEARCE, C
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
11897 003 (3) May 22 – Jun 22 (5 wks)
MTWR 0800AM – 1015AM BUSNS 4155
ARKELL, R
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
10306 003 (3) Jun 26 – Jul 27 (6 wks)
MTWR 0800AM – 1100AM BUSNS 5155
SHARP, N
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

Prerequisites: MGMT 301, MGMT 319, and junior standing. Development of critical writing skills used in business, science, technology, and government, including instructions, descriptions, process explanations, reports, manuals, and proposals. The course will include such topics as communication theory, technical style, illustrations, formats for proposals, reports, and manuals.
MGMT 331 HUMAN RESOURCE MANAGEMENT
11988 002 (3) May 22 – Jun 8 (3 wks)
MTWR 0900AM – 1200PM BUSNS 2107
GRAY, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

10309 004 (3) Jul 31 – Aug 18 (3 wks)
MTWR 0900AM – 1100AM BUSNS 3130
GRAY, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK.

Prerequisites: MGMT 301 and junior standing. Concepts and techniques of management science as they apply to solving business problems, with a focus on applications. Includes linear programming, transportation method, PERT/CPM, queuing models, and simulation.

MGMT 339 MANAGEMENT SCIENCE
10310 001 (3) Jun 26 – Jul 27 (5 wks)
MTWR 0800AM – 1015AM BUSNS 3162
KURTULLUS, I
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK.

Prerequisites: MGMT 301 and junior standing. Concepts and techniques of management science as they apply to solving business problems, with a focus on applications. Includes linear programming, transportation method, PERT/CPM, queuing models, and simulation.

MGMT 419 MANAGING DYNAMIC ORGANIZATIONS
10311 002 (3) May 22 – Jun 22 (5 wks)
MTWR 1000AM – 1215PM BUSNS 4115
TRUMBLE, R
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK.

Prerequisites: MGMT 320 and junior standing. The application of macro organization theory to organization design: The design of structure and process to improve effectiveness. Relationships between technology and structure; power and politics; culture and organization; and growth, decline, and revival.

MGMT 421 SMALL BUSINESS MANAGEMENT
10312 001 (3) May 22 – Jun 22 (5 wks)
MTWR 1000AM – 1215PM BUSNS 2141
RIMLER, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK.

The importance, problems, and requirements of small businesses: establishing policies for prices, promotion, control, and credit; regulations, taxes, records, and record keeping.

MGMT 433 COMPENSATION MANAGEMENT
11979 002 (3) May 22 – Jun 22 (5 wks)
MTWR 1000AM – 1215PM BUSNS 2136
MYERS, C
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK.

Prerequisites: MGMT 331 and junior standing. The methods and techniques of obtaining job descriptions, job characteristics and measuring scales, job rating, and the awarding of wage increments.

MGMT 434 STRATEGIC MANAGEMENT
11971 004 (3) May 22 – Jun 22 (5 wks)
MTWR 1000AM – 1215PM BUSNS 2138
BYLES, C
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK.

Class restriction for Jr & Sr Majors.

10315 002 (3) May 22 – Jun 22 (5 wks)
MTWR 1000AM – 1215PM BUSNS 2130
BYLES, C
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK.

Restricted from BFO & SN Majors.

11972 006 (3) Jun 26 – Jul 27 (5 wks)
MTWR 1000AM – 1215PM BUSNS 2162
WOODO, O
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK.

10316 007 (3) Jun 26 – Jul 27 (5 wks)
MTWR 1000AM – 1215PM BUSNS 5162
WOODO, O
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK.

12065 901 (3) May 22 – Jun 28
MW 0900PM – 1045PM
PITTS, M
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK.

Prerequisites: Senior standing in a School of Business major and completion of all School of Business core courses. Integrative course to analyze policy issues at the overall management level, involving functional areas such as production, finance, and marketing, in context with the economic, political, and social environment.

MGMT 489 MANAGERIAL APP & SKILLS DEVELOP
11973 902 (3) Jun 23 – Aug 10 (8 wks)
TR 0800PM – 0940PM BUSNS 4155
GRAY, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK.

Prerequisites: MGMT 319, MGMT 320 and senior standing or permission of instructor. Application, testing, and critical analysis of management theories, concepts, and skills. Team building and organizational culture assessment.

MGMT 491 TOPICS
CULT/WMGMT STUDY IRELD & UK
11171 C91 (3) Jul 3 – Jul 19
TBA
PITTS, M BYLES, C
STUDY ABROAD SECTION
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK.

MGMT 492 INDEPENDENT STUDY
11177 003 (3) May 22 – Aug 18 (13 wks)
TBA
ACKLEY, R
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK.

Prerequisites: Junior or senior standing as a major in a business curriculum, approval of advisor and department chair prior to registration. Intensive study under supervision of a faculty member in an area not covered in-depth or contained in the regular curriculum.

MGMT 493 INTERNSHIP
11178 001 (3) May 22 – Aug 18 (13 wks)
TBA
ACKLEY, R
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK.

Prerequisites: Senior standing in the major offering the internship and permission of the department chair. Intention to enroll must be indicated to the instructor prior to or during advance registration for semester of credit. Involved students in a meaningful experience in a setting appropriate to the major. Graded as pass/fail at the option of the department.

MGMT 524 STATISTICAL ELEMENTS QUANT MGMT
12061 901 (3) May 22 – Jun 28
MW 0900PM – 0940PM
ANDREWS, R
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK.

Prerequisites: MGMT 500 or equivalent. Develops an ability to interpret and analyze business data in a managerial decision-making context. Managerial applications are stressed in a coverage of descriptive statistics, probability, sampling, estimation, hypothesis testing, and simple regression and correlation analysis. This is a foundation course.

MGMT 537 ADVANCED HUMAN RESOURCE MGMT
12065 002 (3) Jul 18 – Aug 16
MW 0800PM – 0940PM
GRAY, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK.

A critical analysis of the functions and problem areas related to human resource management in a large organization; philosophy of human resource management; employee recruiting, testing, and wage and salary administration and supplemental compensation systems; manpower, training, and development; and employee services; the legal environment of human resource management.

MGMT 641 ORGANIZATIONAL BEHAVIOR
11998 902 (3) Jul 10 – Aug 16
MW 0900PM – 0940PM
HUMPHREY, R
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK.

Prerequisites: MGMT 540 or equivalent, or permission of instructor. An advanced course in management, involving theories and models aimed at developing the managerial competencies needed to analyze, understand, predict, and guide individual, group, and organizational behavior.

MGMT 642 BUSINESS POLICY
11998 902 (3) May 23 – Jun 29
TR 0800PM – 0940PM
PITTS, M
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK.

Prerequisites: Must be taken after completion of all foundation courses plus 15 credits of advanced courses. Integration of principles and policies of business management from the fields of accounting, economics, marketing, finance, statistics, and management in the solution of broad company problems and in the establishment of company policy. Emphasis on interaction of disciplines in efficient administration of a business. Course employs case analysis approach.

MGMT 691 TOPICS
CULT/WMGMT STUDY IRELD & UK
11180 C93 (3) Jul 3 – Jul 19
TBA
PITTS, M BYLES, C
STUDY ABROAD SECTION
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK.

MGMT 692 TOPICS
CULT/WMGMT STUDY IRELD & UK
11181 C94 (1) Jul 3 – Jul 19
TBA
PITTS, M BYLES, C
STUDY ABROAD SECTION
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK.

Study of current topics. Topics may vary from semester to semester.
Marketing and Business Law

Eligibility for enrollment in most upper division School of Business courses (300-400 levels) is restricted to juniors, seniors and graduate students and to special students who have completed baccalaureate degrees. Students without these qualifications may not enroll in the upper division Marketing and Business Law (MRBL) courses. Before registering, please refer to the current university bulletin for course prerequisites or course restrictions.

MRBL 380 INTRODUCTION TO MARKETING

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Instructor</th>
<th>Days</th>
<th>Time</th>
<th>Location</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>10327</td>
<td>3</td>
<td>ACKLEY, R.</td>
<td>TBA</td>
<td>0800AM – 1200PM</td>
<td>BUSNS 4169</td>
<td>FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK</td>
</tr>
</tbody>
</table>

Prerequisites: ECON 210, 211 (or ECON 203 for non-business majors) and junior standing. An introduction to the activities involving the exchange of goods, services, and ideas for the satisfaction of human wants. Marketing is examined as it relates to the other functions of the organization, to consumers, and to society.

MRBL 310 INFO FOR MARKETING DECISIONS

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Instructor</th>
<th>Days</th>
<th>Time</th>
<th>Location</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>10330</td>
<td>3</td>
<td>MYERS, J.</td>
<td>TBA</td>
<td>0800AM – 0540PM</td>
<td>BUSNS 3133</td>
<td>FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK</td>
</tr>
</tbody>
</table>

Prerequisites: MRBL 301, MRBL 309, and junior standing. Students receive an overview of the marketing research process. The course includes coverage of primary research, secondary data sources, and marketing information systems. Students learn to apply research findings to marketing decisions.

MRBL 322 LEGAL ENVIRONMENT OF BUS

<table>
<thead>
<tr>
<th>Course Code</th>
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<th>Instructor</th>
<th>Days</th>
<th>Time</th>
<th>Location</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>10331</td>
<td>3</td>
<td>DAUGHTREY, W.</td>
<td>TBA</td>
<td>0900AM – 1200PM</td>
<td>BUSNS 3133</td>
<td>FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK</td>
</tr>
</tbody>
</table>

Prerequisites: MRBL 301, MRBL 309, and senior standing. This course examines the legal environment of business. It focuses on the development of a business policy and the implementation of a business strategy to achieve the goals of the organization.

MRBL 371 INTEGRATED MARKETING COMMUNICATION

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Instructor</th>
<th>Days</th>
<th>Time</th>
<th>Location</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>10335</td>
<td>3</td>
<td>RYAN, R.</td>
<td>TBA</td>
<td>0800AM – 1200PM</td>
<td>BUSNS 3133</td>
<td>FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK</td>
</tr>
</tbody>
</table>

Prerequisites: MRBL 301, MRBL 309, and senior standing. This course provides an overview of the marketing communication process, including advertising, public relations, personal selling, and direct marketing.

MRBL 373 BUYER BEHAVIOR

<table>
<thead>
<tr>
<th>Course Code</th>
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<th>Days</th>
<th>Time</th>
<th>Location</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>10336</td>
<td>3</td>
<td>MYERS, J.</td>
<td>TBA</td>
<td>0900AM – 1200PM</td>
<td>BUSNS 3133</td>
<td>FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK</td>
</tr>
</tbody>
</table>

Prerequisites: MRBL 301, MRBL 309, and senior standing. This course provides an overview of marketing concepts in a practical retail managerial environment. Students learn to evaluate retail firms and to identify their strengths and weaknesses.

MRBL 378 INTERNATIONAL MARKETING

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Instructor</th>
<th>Days</th>
<th>Time</th>
<th>Location</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>10338</td>
<td>3</td>
<td>WILLIAMS, L.</td>
<td>TBA</td>
<td>0900AM – 1200PM</td>
<td>BUSNS 3133</td>
<td>FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK</td>
</tr>
</tbody>
</table>

Prerequisites: MRBL 301, MRBL 309, and senior standing. This course provides an overview of marketing concepts in a practical retail managerial environment. Students learn to evaluate retail firms and to identify their strengths and weaknesses.

MRBL 476 MARKETING MANAGEMENT

<table>
<thead>
<tr>
<th>Course Code</th>
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<th>Days</th>
<th>Time</th>
<th>Location</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>10339</td>
<td>3</td>
<td>LITTLE, M.</td>
<td>TBA</td>
<td>0900AM – 1200PM</td>
<td>BUSNS 3133</td>
<td>FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK</td>
</tr>
</tbody>
</table>

Prerequisites: MRBL 301, MRBL 309, and senior standing. This course provides an overview of marketing concepts in a practical retail managerial environment. Students learn to evaluate retail firms and to identify their strengths and weaknesses.

MRBL 481 LAW FOR ACCOUNTANTS I

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
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<th>Days</th>
<th>Time</th>
<th>Location</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>10341</td>
<td>3</td>
<td>SMITH, A.</td>
<td>TBA</td>
<td>0800AM – 1200PM</td>
<td>BUSNS 3133</td>
<td>FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK</td>
</tr>
</tbody>
</table>

Prerequisites: Accounting major or permission of instructor. Provides detailed examination of laws that are of particular importance to accountants, along with ethical considerations and social and political influences. Students may not receive degree credit for MRBL 481-482 and for MRBL 323, 324.

MRBL 481 LAW FOR ACCOUNTANTS II

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Instructor</th>
<th>Days</th>
<th>Time</th>
<th>Location</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>10342</td>
<td>3</td>
<td>SMITH, A.</td>
<td>TBA</td>
<td>0800AM – 1200PM</td>
<td>BUSNS 3133</td>
<td>FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK</td>
</tr>
</tbody>
</table>

Prerequisites: Accounting major or permission of instructor. Provides detailed examination of laws that are of particular importance to accountants, along with ethical considerations and social and political influences. Students may not receive degree credit for MRBL 481-482 and for MRBL 323, 324.
MRBL 492 INDEPENDENT STUDY
11200 003 (3) May 22 – Aug 18 (13 wks)
TBA
KIECKER, P
PERMISSION OF DEPARTMENT REQUIRED
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

Prerequisites: Junior or senior standing as a major in a business curriculum, approval of advisor and department chair prior to registration. Intensive study under supervision of a faculty member in an area not covered in depth or contained in the regular curriculum. To receive credit toward a marketing major or minor, the student must focus on an area within the marketing discipline.

MRBL 493 INTERNSHIP
11201 003 (3) May 22 – Aug 18 (13 wks)
TBA
MCDERMOTT, D
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

Prerequisites: Senior standing in the major offering the internship and permission of the department chair. Intent to enroll must be indicated to the instructor prior to or during advance registration for semester of credit. Involves students in a meaningful experience in a setting appropriate to the major. Graded as pass/fail at the option of the department.

MRBL 530 FUND LEGAL ENVIRNMNT OF BUSINESS
10341 901 (3) Jul 10 – Aug 16
MW 0600PM – 0930PM BUSNS 1106
DAUGHTREY, W
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

The legal environment of business is examined in view of common law principles, statutory provisions and administrative regulations affecting various forms of business organizations and management obligations to the company, its owner, and the public. Role of ethics and key commercial law areas are examined including Uniform Commercial Code Provisions.

MRBL 657 INTERNATIONAL MRKT PLAN PROJECT
11202 001 (3) May 22 – Aug 18 (13 wks)
TBA
WOOD, V
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

Prerequisite: MRBL 570 and permission of instructor. This course is a comprehensive real-life, field-based research and strategic planning exercise. A team of graduate business students is matched with a Virginia business that is interested in initiating or expanding export sales. Under the supervision of the instructor, the student team develops an international market plan for the client company. The team functions as an international business consultant to its assigned company.

MRBL 697 GUIDED STUDY
11203 003 (3) May 22 – Aug 18 (13 wks)
TBA
KIECKER, P
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

Approval of proposed work is required by the associate dean for graduate studies in business. Graduate students wishing to do research on problems in business administration or business education will submit a detailed outline of their problem. They will be assigned reading and will prepare a written report on the problem. To be taken at the end of the program.