Accounting

Eligibility for enrollment in most upper-division School of Business courses (300-400 levels) is restricted to juniors, seniors, graduate students and special students who have completed baccalaureate degrees. Students without these qualifications may enroll only in the following upper-division accounting (ACCT) course, provided any course prerequisites are met: ACCT 305 Tax Planning for Individuals. Before registering, please refer to the current university bulletin for course prerequisites or course restrictions.

ACCT 202 ACCT FOR NON BUS MAJOR (3)
10002 001 COCHRAN, R TR 0200PM 0315PM BUSNS 2129
10003 001 ADABAYO, A MW 0930AM 1045AM BUSNS 2132

ACCT 203 INTRODUCTION TO ACCOUNTING (3)
10004 001 COCCEDDE, V TR 0200PM 0315PM BUSNS 2132
10005 002 SPEDE, E TR 1100AM 1215PM BUSNS 3130
10006 003 OLDS, P MW 1100AM 1215PM BUSNS 3162

ACCT 205 INTRODUCTION TO ACCOUNTING (3)
10007 004 COFCHEL, E MW 0330PM 0445PM BUSNS 3130

ACCT 206 INTRODUCTION TO ACCOUNTING (3)
10008 005 OLDS, P TR 1200PM 1250PM BUSNS 3162

ACCT 207 INTRODUCTION TO ACCOUNTING (3)
10010 007 WILLIAMS, S TR 0930AM 1045AM BUSNS 2132

ACCT 208 INTRODUCTION TO ACCOUNTING (3)
10011 001 HOOGHOORN, C TR 0700PM 0940PM BUSNS 2120

ACCT 209 INTRODUCTION TO ACCOUNTING (3)
10012 002 WILLIAMS, S TR 0930AM 1045AM BUSNS 2132

ACCT 210 INTRODUCTION TO ACCOUNTING (3)
10013 002 SADD, A MW 1100AM 1215PM BUSNS 3130

ACCT 211 INTRODUCTION TO ACCOUNTING (3)
10014 003 COCHRAN, R TR 0930AM 1045AM BUSNS 2132

ACCT 212 INTRODUCTION TO ACCOUNTING (3)
10015 005 OLDS, P TR 0700PM 0940PM BUSNS 3130

ACCT 213 INTRODUCTION TO ACCOUNTING (3)
10024 007 SPEDE, E MW 0930AM 1045AM BUSNS 2132

ACCT 214 INTRODUCTION TO ACCOUNTING (3)
10026 001 BAG, E MW 0700PM 0850PM BUSNS 3162

ACCT 215 INTRODUCTION TO ACCOUNTING (3)
10027 002 COFFEY, E TR 0930AM 1045AM BUSNS 3130

ACCT 216 INTRODUCTION TO ACCOUNTING (3)
10028 003 COFFMAN, E MW 0930AM 1045AM BUSNS 2126

ACCT 303 INTERMEDIATE ACCOUNTING I (3)
10018 001 TONDOKAR, R TR 0930AM 1045AM BUSNS 3130

ACCT 304 INTERMEDIATE ACCOUNTING II (3)
10019 002 TONDOKAR, R TR 0200PM 0315PM BUSNS 3130

ACCT 305 INTERMEDIATE ACCOUNTING III (3)
10020 003 SPEDE, E TR 0700PM 0940PM BUSNS 3130

ACCT 306 INTERMEDIATE ACCOUNTING IV (3)
10021 001 SCHWARTZ, B TR 1100AM 1215PM BUSNS 3125

ACCT 307 ACCOUNTING SYSTEMS (3)
16401 002 NOWLIN, T TR 0330PM 0445PM BUSNS 2162

ACCT 308 ACCOUNTING SYSTEMS (3)
10022 001 TONDOKAR, R TR 0700PM 0940PM BUSNS 2141

ACCT 309 COST ACCOUNTING (3)
10023 001 NOWLIN, T TR 1230PM 0145PM BUSNS 5162

ACCT 310 COST ACCOUNTING (3)
10024 001 WIER, B W 0700PM 0940PM BUSNS 3133

ACCT 311 ACCOUNTING SYSTEMS (3)
10025 002 BAG, E TR 0930AM 1045AM BUSNS 3126

ACCT 312 ACCOUNTING SYSTEMS (3)
10026 001 COFFEY, E MW 0700PM 0850PM BUSNS 3162

ACCT 313 ACCOUNTING SYSTEMS (3)
10027 002 COFFEY, E MW 0930AM 1045AM BUSNS 3132

ACCT 314 ACCOUNTING SYSTEMS (3)
10028 003 COFFMAN, E MW 0700PM 0940PM BUSNS 2126

Economics

Eligibility for enrollment in most upper-division School of Business courses (300-400 levels) is restricted to juniors, seniors, graduate students and special students who have completed baccalaureate degrees. Students without these qualifications may enroll only in the following upper-division economics (ECON) courses. Before registering, please refer to the current university bulletin for course prerequisites or course restrictions.

ECON 101 INTRODUCTION TO POLITICAL ECON (3)
11468 001 PRIATI, M TR 1230PM 0145PM BUSNS 2125

ECON 102 INTRODUCTION TO ECONOMICS (3)
11470 001 HERRMANN, J TR 1230PM 0145PM BUSNS 3133

ECON 103 INTRODUCTION TO ECONOMICS (3)
11471 001 HERRMANN, J TR 1230PM 0145PM BUSNS 5136

ECON 104 INTRODUCTION TO ECONOMICS (3)
11472 001 DYNUL, T TR 0700PM 0940PM BUSNS 2138

ECON 205 ECONOMICS OF PROD DEV & MARKETS (3)
15681 001 STRATTON, L MW 1000AM 1210PM BUSNS 3103

ECON 210 PRINC OF ECON - MACRO (3)
11473 001 BULL, D MW 0800AM 0950AM TEMPLE 1165
Finance, Insurance and Real Estate

Eligibility for enrollment in most upper-division School of Business courses (300-400 levels) is restricted to juniors, seniors, graduate students and special students who have completed baccalaureate degrees. Students without these qualifications may enroll in the following upper-division finance, insurance and real estate (FIRE) courses, provided any course prerequisites are met: FIRE 315 Personal Financial Planning; FIRE 316 Prin of Real Estate; FIRE 333 Risk and Insurance; FIRE 428 Employee Benefit Planning; FIRE 444 Occupational Safety, Health and Security. Before registering, please refer to the current university bulletin for course prerequisites or course restrictions.
Information Systems

Eligibility for enrollment in most upper-division School of Business courses (300-400 levels) is restricted to juniors, seniors, graduate students and special students who have completed baccalaureate degrees. Students without these qualifications may enroll only in the following upper-division Information Systems (INFO) courses, provided any course prerequisites are met: INFO 153 Introduction to Structured Programming; INFO 360 Business Information Systems; INFO 362 Computer Hardware. Before registering, please refer to the current university bulletin for course prerequisites or course restrictions.

INFO 160 INTRO TO WINDOWS & THE INTERNET (1)
2000 Final Registration
### VCU Schedule of Classes

**School of Business • INFO**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
<th>Credits</th>
<th>Days</th>
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<td>INTRO TO MICRO WORD PROCESSING (1)</td>
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#### Course Listings

**INFO 161 INTRO TO MICRO WORD PROCESSING (1)**
- **Credits:** 1
- **Days:** MWF, TR, MV, T, S
- **Location:** BUSNS 2119

**INFO 162 INTRO TO SPREADSHEETS (1)**
- **Credits:** 1
- **Days:** M, TR, MW
- **Location:** BUSNS 2119

**INFO 163 INTRO TO HTML & WEB PAGE DESIGN (1)**
- **Credits:** 1
- **Days:** M, TR, MV
- **Location:** BUSNS 2119

**INFO 164 MULTIMEDIA PRESENTATIONS (1)**
- **Credits:** 1
- **Days:** M, TR
- **Location:** BUSNS 2119

**INFO 258 VISUAL BASIC PROGRAMS (3)**
- **Credits:** 3
- **Days:** M, TR
- **Location:** BUSNS 2119

**INFO 358 STRUCTURED & OBJECT PROGRAMMING (3)**
- **Credits:** 3
- **Days:** M, TR
- **Location:** BUSNS 2119

**INFO 359 ADV STRUCTURED & OBJECT PROGRAM (3)**
- **Credits:** 3
- **Days:** M, TR
- **Location:** BUSNS 2119

**INFO 360 BUSINESS INFORMATION SYSTEMS (3)**
- **Credits:** 3
- **Days:** M, TR
- **Location:** BUSNS 2119

**INFO 361 SYSTEMS ANALYSIS AND DESIGN (3)**
- **Credits:** 3
- **Days:** M, TR
- **Location:** BUSNS 2119
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Class Restriction: JR SR SU

Restriction from BFO & SND Majors

Fee Required - See Fee Table in Front of Book

COPR-REQUISITE REQUIRED SEE BULLETIN

Permission of Instructor Required

Co/Pre-Requisite: Required See Bulletin

Course Requirements: See Bulletin
Management

Eligibility for enrollment in most upper-division School of Business courses (300–400 levels) is restricted to juniors, seniors, graduate students and special students who have completed baccalaureate degrees. Students with these qualifications may enroll only in the following upper-division Management (MGMT) courses, provided any course prerequisites are met: MGMT 301-302 Business Statistics, MGMT 331 Human Resource Management, MGMT 421 Small Business Management. Before registering, please refer to the current university bulletin for course prerequisites or course restrictions.

| MGMT 121 | THE BUSINESS ENVIRONMENT (3) | MWF | 1100AM 1100AM 1100AM | TEMP 1165 |
| MGMT 171 | MATH APPLICATIONS FOR BUSINESS (3) | MWF | 0900AM 0900AM 0900AM | BUSNS 2127 |
| MGMT 171 | MATH APPLICATIONS FOR BUSINESS (3) | MWF | 1000AM 1000AM 1000AM | BUSNS 2127 |
| MGMT 171 | MATH APPLICATIONS FOR BUSINESS (3) | MWF | 1000AM 1000AM 1000AM | BUSNS 2127 |
| MGMT 171 | MATH APPLICATIONS FOR BUSINESS (3) | MWF | 1100AM 1100AM 1100AM | BUSNS 2127 |
| MGMT 171 | MATH APPLICATIONS FOR BUSINESS (3) | MWF | 1200PM 1200PM 1200PM | BUSNS 2127 |
| MGMT 171 | MATH APPLICATIONS FOR BUSINESS (3) | MWF | 1000AM 1000AM 1000AM | BUSNS 2127 |
| MGMT 171 | MATH APPLICATIONS FOR BUSINESS (3) | MWF | 1000AM 1000AM 1000AM | BUSNS 2127 |
| MGMT 171 | MATH APPLICATIONS FOR BUSINESS (3) | MWF | 1100AM 1100AM 1100AM | BUSNS 2127 |
| MGMT 171 | MATH APPLICATIONS FOR BUSINESS (3) | MWF | 1200PM 1200PM 1200PM | BUSNS 2127 |

Schedule of Classes
MRBL 308 INTRODUCTION TO MARKETING (3) 13320 001 DAUGHTREY, W TR 0800AM 0915AM BUSNS 3133

MRBL 323 LEGAL ENVIRONMENT OF BUS (3) 13337 001 SMITH, A MWF 1000AM 1050AM BUSNS 3133

MRBL 326 REAL ESTATE LAW (3) 13336 001 DAUGHTREY, W TBA

MRBL 372 PRODUCT DEVELOPMENT & MGMT (3) 13318 001 SMITH, A MWF 1000AM 1050AM BUSNS 3133

MRBL 373 BUYER BEHAVIOR (3) 13327 001 COVLES, D MW 0200PM 0315PM BUSNS 5163

MRBL 376 DYNAMICS OF RETAIL MANAGEMENT (3) 13328 001 LITTLE, N MW 0330PM 0445PM BUSNS 5163

MRBL 378 INTERNATIONAL MARKETING (3) 13329 001 SMITH, A TR 0200PM 0315PM BUSNS 5163

MRBL 474 PERSONAL SELLING & SALES MGMT (3) 13330 001 ELVES, L T 0700PM 0815PM BUSNS 2120

MRBL 476 MARKETING MANAGEMENT (3) 13331 001 McDERMOTT, D TR 0900AM 1045AM BUSNS 3133

MRBL 481 LAW FOR ACCOUNTANTS I (3) 13332 001 SMITH, A MW 1000AM 1050AM BUSNS 5163

MRBL 484 LAW FOR ACCOUNTANTS I (3) 13333 001 SMITH, A M 0700PM 0940PM BUSNS 2105

MRBL 482 LAW FOR ACCOUNTANTS II (3) 15899 001 SMITH, A W 0700PM 0940PM BUSNS 1133

MRBL 492 INDEPENDENT MARKETING (2) 13341 002 KIECKER, P TBA

MRBL 493 INTERNSHIP (3) 13336 001 McDERMOTT, D TBA

MRBL 530 FUND LEGAL ENVIRONMENT OF BUSINESS (3) 13337 001 DAUGHTREY, W T 0700PM 0940PM BUSNS 5163

MRBL 570 CONCEPTS AND ISSUES IN MARKETING (3) 15898 001 STAFF M 0700PM 0940PM BUSNS 1133

MRBL 571 PERSONNEL LAW (3) 13338 001 RASNIC, C TBA

MRBL 576 INTERNATIONAL MARKETING PLANNING (3) 13340 001 FRANZAK, P TBA

MRBL 589 DATABASE MARKETING (3) 13341 001 COWLES, D T 0700PM 0940PM BUSNS 5163

MRBL 671 MARKETING MANAGEMENT (3) 13342 001 McDERMOTT, D TBA

MRBL 673 MARKETING RESEARCH (2) 13343 001 URBAN, D M 0700PM 0940PM BUSNS 5150

MRBL 697 GUIDED STUDY (3) 13344 001 KIECKER, P TBA