### Accounting

Eligibility for enrollment in most upper-division School of Business courses (300–400 levels) is restricted to juniors, seniors, graduate students and special students who have completed baccalaureate degrees. Students without these qualifications may enroll only in the following upper-division accounting (ACCT) course, provided any course prerequisites are met: ACCT 305 Tax Planning for Individuals. Before registering, please refer to the current university bulletin for course prerequisites or course restrictions.

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credits</th>
<th>Sections</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT 203</td>
<td>INTRODUCTION TO ACCOUNTING I (3)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>ACCT 205</td>
<td>INTRODUCTION TO ACCOUNTING SURVEY (3)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>ACCT 204</td>
<td>INTRODUCTION TO ACCOUNTING II (3)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Economics

Eligibility for enrollment in most upper-division School of Business courses (300–400 levels) is restricted to juniors, seniors, graduate students and special students who have completed baccalaureate degrees. Students without these qualifications may not enroll in the upper-division economics (ECON) courses. Before registering, please refer to the current university bulletin for course prerequisites or course restrictions.

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credits</th>
<th>Sections</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECON 283</td>
<td>INTRODUCTION TO ECONOMICS (3)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>ECON 284</td>
<td>INTO TO E-BUSINESS TECHNOLOGIES (3)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### School of Business
Finance, Insurance, and Real Estate

Eligibility for enrollment in most upper-division School of Business courses (300-500 levels) is restricted to juniors, seniors, graduate students and special students who have completed baccalaureate degrees. Students without these qualifications may enroll in the following upper-division finance, insurance and real estate (FIRE) courses, provided any course prerequisites or course restrictions. Please refer to the current university bulletin for course prerequisites or course restrictions when registering!

### FIRE 310: Top: Deregulation (3)
- **Course Title**: Top: Deregulation (3)
- **Section**: 310
- **Meeting Time**: 0700PM 0940PM
- **Location**: BUSNS 1133
- **Instructor**: KIMBALL, J

### FIRE 420: Independent Study-Economics (1)
- **Course Title**: Independent Study-Economics (1)
- **Section**: 420
- **Meeting Time**: 0700PM 0940PM
- **Location**: BUSNS 5132
- **Instructor**: MULLNER, E

### FIRE 430: Internship in Economics (3)
- **Course Title**: Internship in Economics (3)
- **Section**: 430
- **Meeting Time**: 0700PM 0940PM
- **Location**: BUSNS 2107
- **Instructor**: LACY, R

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### ECON 203: Introduction to Economics (3)
- **Course Title**: Introduction to Economics (3)
- **Section**: 203
- **Meeting Time**: 0700PM 0940PM
- **Location**: BUSNS 1169
- **Instructor**: SPIEGEL, J

### ECON 205: Economics of ProD Dev & Markets (3)
- **Course Title**: Economics of ProD Dev & Markets (3)
- **Section**: 205
- **Meeting Time**: 0700PM 0940PM
- **Location**: BUSNS 2107
- **Instructor**: LACY, R

### ECON 211: Principles of Economics (3)
- **Course Title**: Principles of Economics (3)
- **Section**: 211
- **Meeting Time**: 0700PM 0940PM
- **Location**: BUSNS 1169
- **Instructor**: MCDONALD, R
Information Systems

Eligibility for enrollment in most upper-division School of Business courses (300-400 levels) is restricted to juniors, seniors, graduate students and special students who have completed baccalaureate degrees. Students without these qualifications may enroll only in the following upper-division information systems (INFO) courses, provided any course prerequisites are met: INFO 300 Computer Hardware and Software; INFO 350 Intermediate Programming; INFO 360 Business Information Systems.

Before registering, please refer to the current university bulletin for course prerequisites or course restrictions.

INFO 160 INTRO TO WINDOWS & THE INTERNET (1)
12952 Section 001
ONLINE
BUCKE ANDREWS, W
SELF-PACED CLASS
CO/PREREQUISITE REQUIRED SEE BULLETIN
INFO 161 INTRO TO MICRO WORD PROCESSING (1)
12938 Section 001
ONLINE
BUCKE ANDREWS, W
SELF-PACED CLASS
INFO 162 INTRODUCTION TO SPREADSHEETS (1)
12841 Section 001
ONLINE
BUCKE ANDREWS, W
INFO 163 INTRO TO HTML & WEB PAGE DESIGN (1)
12869 Section 001
F 0900AM 1030AM OTMCP ARMSTRONG, J
INFO 250 INTRODUCTION TO PROGRAMMING (3)
12852 Section 001
TR 0800AM 1045AM BUSNS 3133 MAY, J
INFO 250 INTRODUCTION TO PROGRAMMING (3)
12853 Section 001
MW 0700PM 0940PM BUSNS 3133 MAY, J
INFO 250 INTRODUCTION TO PROGRAMMING (3)
12854 Section 001
W 0700PM 0940PM BUSNS 3133 MAY, J
INFO 250 INTRODUCTION TO PROGRAMMING (3)
12855 Section 001
TR 0800AM 1045AM BUSNS 3133 MAY, J
INFO 300 COMPUTER HARDWARE AND SOFTWARE (3)
12864 Section 001
TR 1200PM 0215PM BUSNS 5182 HODGSON, L
INFO 300 COMPUTER HARDWARE AND SOFTWARE (3)
12865 Section 001
R 0900PM 0145PM BUSNS 3142 HODGSON, L
INFO 350 INTERMEDIATE PROGRAMMING (3)
12866 Section 001
TR 1100AM 1215PM BUSNS 3103 BABB, J
INFO 350 INTERMEDIATE PROGRAMMING (3)
12867 Section 001
TR 0900AM 1115AM BUSNS 5182 HODGSON, L
INFO 350 INTERMEDIATE PROGRAMMING (3)
12868 Section 002
W 0900PM 1045PM BUSNS 2132 BABB, J
INFO 350 INTERMEDIATE PROGRAMMING (3)
12869 Section 003
MW 1000PM 1115PM BUSNS 5182 HODGSON, L
INFO 360 BUSINESS INFORMATION SYSTEMS (3)
15927 Section 001
MW 1100AM 1215PM BUSNS 5162 STAFF
INFO 360 BUSINESS INFORMATION SYSTEMS (3)
12870 Section 001
TR 1100AM 1215PM BUSNS 5163 HODGSON, L
INFO 360 BUSINESS INFORMATION SYSTEMS (3)
12871 Section 001
TR 0900AM 1015AM BUSNS 5163 HODGSON, L
INFO 360 BUSINESS INFORMATION SYSTEMS (3)
12872 Section 001
W 0700PM 0940PM TEMPL 1160 SUTHERLAND, J
INFO 360 BUSINESS INFORMATION SYSTEMS (3)
12873 Section 001
M 0700PM 0940PM BUSNS 3142 STAFF
INFO 361 SYSTEMS ANALYSIS AND DESIGN (3)
12874 Section 003
MW 0700PM 0940PM BUSNS 5163 WYNN, A
INFO 361 SYSTEMS ANALYSIS AND DESIGN (3)
12875 Section 001
R 0900AM 1115AM BUSNS 2117 WIESTRUCHER, H
INFO 370 FUND OF DATA COMMUNICATIONS (3)
12876 Section 001
TR 0900AM 1045AM BUSNS 3103 THAIPE M
INFO 370 FUND OF DATA COMMUNICATIONS (3)
12877 Section 001
R 0900AM 0950AM BUSNS 3103 THAIPE M
INFO 450 ADVANCED PROGRAMMING (3)
12881 Section 002
M 0700PM 0940PM BUSNS 2120 REDMOND, R
INFO 451 JAVA SUPPORT FOR E-BUSINESS (3)
15768 Section 001
MW 0700PM 0940PM BUSNS 5167 THOMAS, M
INFO 464 DATABASE SYSTEMS (3)
12882 Section 003
MW 1200PM 0245PM BUSNS 3103 AKEN, P
INFO 464 DATABASE SYSTEMS (3)
12883 Section 004
MW 0700PM 0940PM BUSNS 3103 AKEN, P
INFO 464 DATABASE SYSTEMS (3)
12884 Section 005
MW 0700PM 0940PM BUSNS 2128 GIOVALICH, A
INFO 464 DATABASE SYSTEMS (3)
12885 Section 006
MW 1200PM 0245PM BUSNS 3103 AKEN, P
INFO 464 DATABASE SYSTEMS (3)
12886 Section 007
R 0900AM 0950AM BUSNS 3103 AKEN, P
INFO 464 DATABASE SYSTEMS (3)
12887 Section 008
MW 0700PM 0940PM BUSNS 2128 GIOVALICH, A
INFO 464 DATABASE SYSTEMS (3)
12888 Section 009
MW 0700PM 0940PM BUSNS 2128 GIOVALICH, A
INFO 464 DATABASE SYSTEMS (3)
12889 Section 001
MW 0900PM 0950PM BUSNS 3103 AKEN, P
INFO 495 PROJECTS IN INFORMATION SYSTEMS (3)
12890 Section 001
TR 1100AM 1215PM BUSNS 5163 HODGSON, L
INFO 495 PROJECTS IN INFORMATION SYSTEMS (3)
12891 Section 001
TR 0900AM 1015AM BUSNS 5163 HODGSON, L
INFO 495 PROJECTS IN INFORMATION SYSTEMS (3)
12892 Section 001
R 0900AM 0950AM BUSNS 2120 SAUNDERS, G
INFO 495 PROJECTS IN INFORMATION SYSTEMS (3)
12893 Section 002
R 0900AM 0950PM BUSNS 2120 SAUNDERS, G
<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
<th>Credits</th>
<th>Instructor</th>
<th>Time</th>
<th>Room</th>
</tr>
</thead>
<tbody>
<tr>
<td>INFO 468</td>
<td>INFORMATION ENGINEERING (3)</td>
<td>3</td>
<td>W</td>
<td>0900AM - 1015AM</td>
<td>BUSNS 4115</td>
</tr>
<tr>
<td>INFO 472</td>
<td>LAN IMPLEMENTATION (3)</td>
<td>3</td>
<td>M</td>
<td>0700AM - 0815AM</td>
<td>BUSNS 3103</td>
</tr>
<tr>
<td>INFO 474</td>
<td>INTERNETWORKING AND TCP/IP (3)</td>
<td>3</td>
<td>TR</td>
<td>0600AM - 0700AM</td>
<td>BUSNS 5162</td>
</tr>
<tr>
<td>INFO 489</td>
<td>TOP: .NET APPLICATION DEVELOPMENT (3)</td>
<td>3</td>
<td>M</td>
<td>0700AM - 0815AM</td>
<td>BUSNS 5182</td>
</tr>
<tr>
<td>MGMT 171</td>
<td>MATH APPLICATIONS FOR BUSINESS (3)</td>
<td>3</td>
<td>R</td>
<td>0900AM - 1015AM</td>
<td>BUSNS 3142</td>
</tr>
</tbody>
</table>

Management

Eligibility for enrollment in most upper-division School of Business courses (300-400 levels) is restricted to juniors, seniors, graduate students and special students who have completed baccalaureate degrees. Students without these qualifications may enroll only in the following upper-division management (MGMT) courses, provided any course prerequisites are met: MGMT 301-302 Business Statistics; MGMT 331 Human Resource Management; MGMT 421 Small Business Management. Before registering, please refer to the current university bulletin for course prerequisites or course restrictions.
Marketing and Business Law

Eligibility for enrollment in most upper-division School of Business courses (300–400 levels) is restricted to juniors, seniors, graduate students and special students who have completed baccalaureate degrees. Students without these qualifications may not enroll in the upper-division marketing and business law (MRBL) courses. Before registering, please refer to the current university bulletin for course prerequisites or course restrictions.

MRBL 308 INTRODUCTION TO MARKETING (3)
T 1200PM 0145PM TEMPL 1160 FRANZAK, F
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 309 INTRODUCTION TO MARKETING (3)
M 0700PM 0915PM TEMPL 1160 WOOD, V
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 308 INTRODUCTION TO MARKETING (3)
M 0700PM 0945PM TEMPL 1160 WOOD, V
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 308 INTRODUCTION TO MARKETING (3)
M 0700PM 0945PM TEMPL 1160 WOOD, V
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 310 INFO FOR MARKETING DECISIONS (3)
R 0700PM 0945PM BUSNS 2132 THOMPSON, P
RESTRICTED FROM BFO & SND MAJORS

MRBL 323 LEGAL ENVIRONMENT OF BUS (3)
M 0700PM 0945PM BUSNS 3105 DAUGHEY, W
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 323 LEGAL ENVIRONMENT OF BUS (3)
M 0700PM 0945PM BUSNS 3105 DAUGHEY, W
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 322 REAL ESTATE LAW (3)
T 0700PM 0945PM BUSNS 2134 CONDIN, A
SAME AS BUSN 322
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 371 INTEGRATED MARKETING COMMUNICATN (3)
T 1100AM 1215PM BUSNS 3133 THOMPSON, P
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 372 PRODUCT DEVELOPMENT & MKTG (3)
MW 0900AM 1045AM BUSNS 5167 FRANZAK, F
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 373 BUYER BEHAVIOR (3)
MW 0900AM 1045AM BUSNS 5167 CONDIN, A
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 376 DYNAMICS OF RETAIL MANAGEMENT (3)
TR 0900AM 1015AM BUSNS 5167 LITTLE, M
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 378 INTERNATIONAL MARKETING (3)
MW 0900AM 1045AM BUSNS 5167 WUHNLOH, H
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 378 INTERNATIONAL MARKETING (3)
MW 0900AM 1045AM BUSNS 5167 WUHNLOH, H
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 474 PERSONAL SELLING & SALES MKTG (3)
T 0700PM 0945PM BUSNS 3142 ELOWELL, D
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 476 MARKETING MANAGEMENT (3)
TR 0900AM 1045AM BUSNS 5162 MODERMOTT, D
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 476 MARKETING MANAGEMENT (3)
TR 0900AM 1045AM BUSNS 5162 MODERMOTT, D
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 481 LAW FOR ACCOUNTANTS (3)
R 0700PM 0945PM BUSNS 2141
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 492 INDEP STUDY-MARKETING & BUS LAW (1)
TBA
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 492 INDEP STUDY-MARKETING & BUS LAW (2)
TBA
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 492 INDEP STUDY-MARKETING & BUS LAW (3)
TBA
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 493 INTERNSHIP-MARKETING (3)
TBA
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 570 CONCEPTS AND ISSUES IN MARKETING (3)
W 0700PM 0945PM BUSNS 4115
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 652 DATABASE DIRECT MKTG STRATEGY (3)
TBA
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 653 CONCEPTS ISS IN DIRECT MKTG MKTG (3)
TBA
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 657 INTERNATIONAL MKRT PLAN PROJECT (3)
M 0700PM 0945PM BUSNS 2106
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 671 MARKETING MANAGEMENT (3)
T 0700PM 0945PM BUSNS 2117 MODERMOTT, D
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MCST 378 INTERNATIONAL MARKETING (3)
MW 0900AM 1045AM BUSNS 5167 WUHNLOH, H
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MCST 378 INTERNATIONAL MARKETING (3)
MW 0900AM 1045AM BUSNS 5167 WUHNLOH, H
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MCST 427 LABOR & EMPLOYMENT RELATIONS LAW (3)
TBA
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MCST 476 MARKETING MANAGEMENT (3)
TBA
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MCST 481 LAW FOR ACCOUNTANTS (3)
TBA
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MCST 570 CONCEPTS AND ISSUES IN MARKETING (3)
W 0700PM 0945PM BUSNS 4115
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MCST 652 DATABASE DIRECT MKTG STRATEGY (3)
TBA
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MCST 653 CONCEPTS ISS IN DIRECT MKTG MKTG (3)
TBA
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MCST 657 INTERNATIONAL MKRT PLAN PROJECT (3)
M 0700PM 0945PM BUSNS 2106
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MCST 671 MARKETING MANAGEMENT (3)
T 0700PM 0945PM BUSNS 2117 MODERMOTT, D
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
| Course Code | Course Title                                | Section | Days | Time        | Room   | Instructor | Notes                                      |
|------------|--------------------------------------------|---------|------|-------------|--------|------------|                                            |
| MRBL 671  | MARKETING MANAGEMENT (3)                   | 15758   | M    | 0700PM - 0940PM | OFCMP  | LITTLE, M  | SCHOOL OF BUSINESS STUDENTS ONLY           |
| MRBL 672  | CONCEPTS IN CONSUMER BEHAVIOR (3)          | 13469   | MW   | 0530PM - 0645PM | BUSNS 2126 | COWLES, D | SCHOOL OF BUSINESS STUDENTS ONLY           |
| MRBL 691  | TOPICS: MARKETING STRATEGY (3)             | 15788   | T    | 0700PM - 0940PM | BUSNS 5150 | URBAN, D  | SCHOOL OF BUSINESS STUDENTS ONLY           |
| MRBL 691  | TOP: THE BUSINESS OF ADVERTISING (3)       | 16196   | R    | 0700PM - 0940PM | LFSCB 0155 | STAFF      | SAME AS MASC-691                          |
| MRBL 693  | FIELD PROJECT (3)                          | 13471   | TBA  |             |        | FRANZAK, F | FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK |
| MRBL 697  | GUIDED STUDY-MARKETING (3)                 | 13472   | TBA  |             |        | FRANZAK, F | FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK |