Summer 2004

School of Business

Accounting

Eligibility for enrollment in most upper-division School of Business courses (300-400 levels) is restricted to juniors, seniors, graduate students and special students who have completed baccalaureate degrees. Students without these qualifications may enroll only in the following upper-division accounting (ACCT) course, provided any course prerequisites are met: ACCT 305 Tax Planning for Individuals. Before registering, please refer to the current university bulletin for course prerequisites or course restrictions.

ACCT 202 ACCT FOR NON BUS MAJOR
12391 001 (3) MTWR 1000AM – 1220PM BUSNS 3133 BAIE, B

ACCT 202 ACCT FOR NON BUS MAJOR
12392 001 (3) May 24 – Jul 14 (8 wks) MVW 0800PM – 0930PM BUSNS 3142 BAIE, B

ACCT 203 INTRODUCTION TO ACCOUNTING I
10021 001 (3) MTWR 1000AM – 1220PM BUSNS 5162 SPEDE, E

ACCT 203 INTRODUCTION TO ACCOUNTING I
10022 002 (3) TR 0600PM – 0840PM BUSNS 3133 TR 0600PM – 0840PM BUSNS 3133

ACCT 204 INTRODUCTION TO ACCOUNTING II
10003 002 (3) Jun 15 – Aug 6 (8 wks) MVW 0800AM – 1000AM BUSNS 3103 EDMAUNDS, W

ACCT 205 INTRODUCTORY ACCOUNTING SURVEY
10005 001 (3) May 24 – Jun 24 (5 wks) TR 0600PM – 0840PM BUSNS 2126 HOLLEY, C

ACCT 304 INTERMEDIATE ACCOUNTING II
10036 002 (3) May 24 – Jun 24 (5 wks) MTWR 1000AM – 1220PM BUSNS 3142 TONDKAR, R

ACCT 306 COST ACCOUNTING
12289 001 (3) Jun 14 – Jul 22 (6 wks) MVW 0800AM – 1000AM BUSNS 3133 WIER, B

ACCT 307 ACCOUNTING SYSTEMS
10007 001 (3) May 24 – Jul 14 (8 wks) MVW 0800PM – 0940PM BUSNS 2135 STRAND, C

ACCT 405 TAX ACCOUNTING
10008 001 (3) May 24 – Jul 14 (8 wks) MVW 0800PM – 0940PM BUSNS 2126 SPINDLE, R

ACCT 406 AUDITING
10009 001 (3) May 24 – Jun 24 (5 wks) MTWR 1000AM – 1220PM BUSNS 3126 HOLLEY, C

ACCT 410 ADVANCED TAX ACCOUNTING
10010 001 (3) Jun 14 – Aug 8 (4 wks) MVW 0800PM – 0940PM BUSNS 2110 EDMUNDS, W

ACCT 507 FUNDAMENTALS OF ACCOUNTING
10011 001 (3) May 24 – Jun 30 (6 wks) MVW 0800PM – 0940PM BUSNS 4115 TONDKAR, R

ACCT 608 MANAGERIAL ACCOUNTING CONCEPTS
12269 001 (3) May 24 – Jun 30 (6 wks) MVW 0800PM – 0940PM BUSNS 4169 VIJAYAKUMAR, J

Economics

Eligibility for enrollment in most upper-division School of Business courses (300-400 levels) is restricted to juniors, seniors, graduate students and special students who have completed baccalaureate degrees. Students without these qualifications may enroll only in the upper-division economics (ECON) courses. Before registering, please refer to the current university bulletin for course prerequisites or course restrictions.

ECON 203 INTRODUCTION TO ECONOMICS
10455 001 (3) May 24 – Jun 24 (5 wks) MTWR 1000AM – 1220PM BUSNS 3103 FLANIGAN, B

ECON 203 INTRODUCTION TO ECONOMICS
12297 002 (3) Jun 15 – Aug 5 (8 wks) TR 0600PM – 0840PM BUSNS 1117 WHITE, J

ECON 210 PRINC OF ECON- MICRO
10456 002 (3) May 24 – Jun 24 (5 wks) MTWR 0900AM – 1220PM BUSNS 3103 WETZEL, J

ECON 210 PRINC OF ECON- MICRO
10457 002 (3) May 24 – Jun 24 (5 wks) MTWR 1000AM – 1220PM BUSNS 3142 WETZEL, J

ECON 210 PRINC OF ECON- MICRO
10458 002 (3) May 24 – Jun 24 (5 wks) MTWR 1000AM – 1220PM BUSNS 3103 WETZEL, J

ECON 210 PRINC OF ECON- MICRO
10459 002 (3) May 24 – Jun 24 (5 wks) MTWR 1000AM – 1220PM BUSNS 3103 WETZEL, J

ECON 211 PRINC OF ECON- MACRO
10460 002 (3) May 24 – Jun 24 (5 wks) MTWR 0900AM – 1100AM BUSNS 2132 HOFFER, G

ECON 211 PRINC OF ECON- MACRO
10461 002 (3) May 24 – Jun 24 (5 wks) MTWR 0900AM – 1100AM BUSNS 3103 ABELL, J

ECON 211 PRINC OF ECON- MACRO
10462 002 (3) May 24 – Jun 24 (5 wks) MTWR 0900AM – 1100AM BUSNS 3103 ABELL, J

ECON 303 MANAGERIAL ECONOMICS
10464 001 (3) Jun 28 – Jul 29 (5 wks) MTWR 0900AM – 1220PM BUSNS 3103 LEHR, D

ECON 303 MANAGERIAL ECONOMICS
10465 001 (3) Jun 28 – Jul 29 (5 wks) MTWR 0900AM – 1220PM BUSNS 3103 LEHR, D

ECON 303 MANAGERIAL ECONOMICS
10466 001 (3) Jun 28 – Jul 29 (5 wks) MTWR 0900AM – 1220PM BUSNS 3103 LEHR, D
### Finance, Insurance and Real Estate

Eligibility for enrollment in most upper-division School of Business courses (300–400 levels) is restricted to juniors, seniors, graduate students and special students who have completed baccalaureate degrees. Students without these qualifications may enroll in the following upper-division finance, insurance and real estate (FIRE) courses, provided any course prerequisites are met: FIRE 315 Personal Financial Planning; FIRE 316 Principles of Real Estate; FIRE 312 Interim Financial Management; FIRE 493 Internship; FIRE 492 Independent Study.

#### FIRE 311 Financial Management
- **10704**
  - TR 0900AM – 1100AM
  - BUSNS 2125
- **10705**
  - TR 1030AM – 1245PM
  - BUSNS 5163

#### FIRE 313 Risk and Insurance
- **10709**
  - TR 0900AM – 1100AM
  - BUSNS 2130

#### Information Systems

Eligibility for enrollment in most upper-division School of Business courses (300–400 levels) is restricted to juniors, seniors, graduate students and special students who have completed baccalaureate degrees. Students without these qualifications may enroll in the following upper-division information systems (INFO) courses, provided any course prerequisites are met: INFO 300 Computer Hardware and Software; INFO 350 Intermediate Programming; INFO 360 Business Information Systems. Before registering, please refer to the current university bulletin for course prerequisites or course restrictions.
INFO 166 INTRODUCTION TO DATABASE  
10886  001 (1)  Jul 6 – Aug 13 (6 wks)  
TBA  
ANDREWS, W  
ONLINE, LA-FA-E-PEACEPLAN, FALL CLASS, PICK-UP HANDOUT ROOM 2129, SCHOOL OF BUSINESS, AVAILABLE JULY 6, SEE BLACKBOARD COURSE SITE FOR MORE DETAILS. EMAIL: info166@vcu.edu

INFO 168 INTRODUCTION TO PRESENTATION  
10887  001 (1)  Jul 6 – Aug 13 (6 wks)  
TBA  
ANDREWS, W  
ONLINE, LA-FA-E-PEACEPLAN, FALL CLASS, PICK-UP HANDOUT ROOM 2129, SCHOOL OF BUSINESS, AVAILABLE JULY 6, SEE BLACKBOARD COURSE SITE FOR MORE DETAILS. EMAIL: info166@vcu.edu

INFO 250 INTRODUCTION TO PROGRAMMING  
12286  001  May 25 – Jul 15 (8 wks)  
TR 0100PM – 0340PM  BUSNS 2125  
STAFF  
COPREREQUISITE REQUIRED SEE BULLETIN

INFO 300 COMPUTER HARDWARE AND SOFTWARE  
10893  001 (3)  May 24 – Jul 14 (8 wks)  
MW 0600PM – 0840PM  BUSNS 2125  
STAFF  
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

INFO 350 INTERMEDIATE PROGRAMMING  
10894  001 (3)  May 25 – Jul 15 (8 wks)  
TR 0100PM – 0340PM  BUSNS 5136  
STAFF  
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

INFO 360 BUSINESS INFORMATION SYSTEMS  
10896  001 (3)  May 24 – Jun 24 (5 wks)  
MTWR 0800AM – 1015AM  BUSNS 5167  
STAFF  
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

INFO 360 BUSINESS INFORMATION SYSTEMS  
10897  002 (3)  May 23 – Jun 24 (5 wks)  
MTWR 1030AM – 1245PM  BUSNS 5136  
STAFF  
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

INFO 360 BUSINESS INFORMATION SYSTEMS  
10898  004 (3)  May 23 – Jul 15 (8 wks)  
TR 0600PM – 0840PM  BUSNS 3130  
SUTHERLAND, J  
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

INFO 361 SYSTEMS ANALYSIS AND DESIGN  
10899  002 (3)  May 24 – Jun 24 (5 wks)  
MTWR 1030AM – 1245PM  BUSNS 3103  
STAFF  
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

INFO 361 SYSTEMS ANALYSIS AND DESIGN  
10900  002 (3)  May 25 – Jul 15 (8 wks)  
TR 0600PM – 0840PM  BUSNS 2125  
STAFF  
COPREREQUISITE REQUIRED SEE BULLETIN

INFO 370 FUND OF DATA COMMUNICATIONS  
10901  001 (3)  May 24 – Jul 14 (8 wks)  
MW 0600PM – 0840PM  BUSNS 3130  
STAFF  
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

INFO 464 DATABASE SYSTEMS  
10902  001 (3)  May 24 – Jul 14 (8 wks)  
MW 0100PM – 0340PM  BUSNS 5163  
STAFF  
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

INFO 464 DATABASE SYSTEMS  
12313  001 (3)  May 24 – Jul 14 (8 wks)  
MW 0600PM – 0840PM  BUSNS 5163  
STAFF  
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

INFO 465 PROJECTS IN INFORMATION SYSTEMS  
10903  001 (3)  May 25 – Aug 5 (10.5 wks)  
TR 0100PM – 0340PM  BUSNS 5162  
SAUNDERS, G  
COPREREQUISITE REQUIRED SEE BULLETIN

INFO 465 PROJECTS IN INFORMATION SYSTEMS  
10904  001 (3)  May 25 – Aug 5 (11 wks)  
TR 0600PM – 0750PM  BUSNS 5162  
SAUNDERS, G  
COPREREQUISITE REQUIRED SEE BULLETIN

INFO 472 LAN ADMINISTRATION  
10905  001 (3)  May 25 – Jul 16 (8 wks)  
TR 0600PM – 0840PM  BUSNS 5167  
STAFF  
RESTRICTED FROM BFO & SND MAJORS

INFO 474 INTERNETWORKING AND TCP/IP  
10906  001 (3)  May 24 – Jul 14 (8 wks)  
MW 0600PM – 0840PM  BUSNS 2128  
COPPING, R  
RESTRICTED FROM BFO & SND MAJORS

INFO 491 TOP: NET APPLICATION DEVELOPMENT  
10907  001 (3)  May 24 – Jul 14 (8 wks)  
MW 0100PM – 0340PM  BUSNS 5162  
BABB, J  
RESTRICTED FROM BFO & SND MAJORS

INFO 492 INDEPENDENT STUDY  
10908  003 (3)  May 24 – Aug 13 (12 wks)  
TBA  
REDMOND, R  
COPREREQUISITE REQUIRED SEE BULLETIN

INFO 691 TOP: KNOWLEDGE MGMT  
10911  002 (3)  May 29 – Aug 7 (11 wks)  
5:0000AM – 10:00PM  BUSNS 3103  
ZHU, J  
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

INFO 693 FIELD PROJECT  
10912  001 (3)  May 24 – Aug 13 (12 wks)  
TBA  
REDMOND, R  
COPREREQUISITE REQUIRED SEE BULLETIN

INFO 697 GUIDED STUDY  
10913  913 (3)  May 24 – Aug 13 (12 wks)  
TBA  
REDMOND, R  
COPREREQUISITE REQUIRED SEE BULLETIN

INFO 798 THESIS  
10914  003 (3)  May 24 – Aug 13 (12 wks)  
TBA  
WEITSTROFFER, H  
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

INFO 898 DISSERTATION RESEARCH  
10915  001 (1)  May 24 – Aug 13 (12 wks)  
TBA  
DIHOLLON, G  
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

INFO 898 DISSERTATION RESEARCH  
10916  002 (2)  May 24 – Aug 13 (12 wks)  
TBA  
DIHOLLON, G  
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

INFO 898 DISSERTATION RESEARCH  
10917  003 (3)  May 24 – Aug 13 (12 wks)  
TBA  
DIHOLLON, G  
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

INFO 898 DISSERTATION RESEARCH  
10918  006 (6)  May 24 – Aug 13 (12 wks)  
TBA  
DIHOLLON, G  
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

INFO 898 DISSERTATION RESEARCH  
10919  009 (9)  May 24 – Aug 13 (12 wks)  
TBA  
DIHOLLON, G  
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

INFO 898 DISSERTATION RESEARCH  
10920  012 (12)  May 24 – Aug 13 (12 wks)  
TBA  
DIHOLLON, G  
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
Management

Eligibility for enrollment in most upper-division School of Business courses (300-400 levels) is restricted to juniors, seniors, graduate students, and special students who have completed baccalaureate degrees. Students without these qualifications may enroll only in the following upper-division management (MGMT) courses, provided any course prerequisites are met: MGMT 301-302 Business Statistics; MGMT 331 Human Resource Management; MGMT 421 Small Business Management. Before registering, please refer to the current university bulletin for course prerequisites or course restrictions.

MGMT 171 MATH APPLICATIONS FOR BUSINESS
11054 901 (3) May 24 – Jun 11 (3 wks)
MTWR 0900AM – 1200PM
BYRD, D
CO/PREREQUISITE REQUIRED SEE BULLETIN

MGMT 171 MATH APPLICATIONS FOR BUSINESS
11055 002 (3) Jul 26 – Aug 13 (3 wks)
MTWR 0900AM – 1150AM
ANDREWS, R
CO/PREREQUISITE REQUIRED SEE BULLETIN

MGMT 171 MATH APPLICATIONS FOR BUSINESS
11056 901 (3) Jun 14 – Aug 8 (8 wks)
MW 0600PM – 0840PM
WIBBERLY, L
CO/PREREQUISITE REQUIRED SEE BULLETIN

MGMT 212 DIFFERENTIAL CALCULUS & OPTIMIZATION
11051 901 (3) May 24 – Jun 26 (5 wks)
MTWR 0900AM – 1015AM
SITTH-WILLIS, A
CO/PREREQUISITE REQUIRED SEE BULLETIN

MGMT 212 DIFFERENTIAL CALCULUS & OPTIMIZATION
11052 901 (3) May 24 – Jun 26 (5 wks)
MTWR 1030AM – 1245PM
SITTH-WILLIS, A
CO/PREREQUISITE REQUIRED SEE BULLETIN

MGMT 212 DIFFERENTIAL CALCULUS & OPTIMIZATION
11059 003 (3) Jun 28 – Jul 29 (5 wks)
MTWR 1030AM – 1245PM
CORREIA, C
CO/PREREQUISITE REQUIRED SEE BULLETIN

MGMT 212 DIFFERENTIAL CALCULUS & OPTIMIZATION
11060 901 (3) May 24 – Jul 14 (8 wks)
MW 0600PM – 0840PM
CANAVOS, G
CO/PREREQUISITE REQUIRED SEE BULLETIN

MGMT 301 BUSINESS STATISTICS I
11062 901 (3) May 24 – Jun 26 (5 wks)
MTWR 0900AM – 1015AM
CHALLA, C
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 301 BUSINESS STATISTICS I
11063 005 (3) Jun 28 – Jul 29 (5 wks)
MTWR 0900AM – 1015AM
SPINELLI, M
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 301 BUSINESS STATISTICS I
11064 901 (3) May 26 – Jul 15 (8 wks)
TR 0800PM – 0940PM
BULL, D
CO/PREREQUISITE REQUIRED SEE BULLETIN

MGMT 302 BUSINESS STATISTICS II
11065 001 (3) May 24 – Jun 24 (6 wks)
MTWR 0900AM – 1015AM
MILLER, T
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 302 BUSINESS STATISTICS II
11066 901 (3) May 26 – Jul 14 (8 wks)
MW 0600PM – 0840PM
SPINELLI, M
CLASS RESTRICTION JR SR SU
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 319 ORGANIZATIONAL BEHAVIOR
11070 901 (3) May 24 – Jul 14 (8 wks)
MW 0600PM – 0840PM
SLEETH, R
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 320 PRODUCTION/OPERATIONS MANAGEMENT
11073 901 (3) Jun 15 – Aug 5 (8 wks)
TR 0600PM – 0840PM
SMITH, C
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 325 MANAGING DYNAMIC ORGANIZATIONS
11074 901 (3) Jul 26 – Aug 13 (3 wks)
MTWR 0900AM – 1150AM
PEARCE, C
RESTRICTED FROM BFO & SND MAJORS
CLASS RESTRICTION JR SR SU
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 339 MANAGEMENT SCIENCE
11080 901 (3) May 24 – Jul 14 (8 wks)
MW 0600PM – 0840PM
SMITH, C
RESTRICTED FROM BFO & SND MAJORS
CLASS RESTRICTION JR SR SU
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 418 INTERNATIONAL MANAGEMENT
11086 901 (3) Jun 15 – Aug 5 (8 wks)
TR 0600PM – 0840PM
RIMLER, G
RESTRICTED FROM BFO & SND MAJORS
CLASS RESTRICTION JR SR SU
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 421 INTO ENTREPRENEURSHIP
11092 001 (3) May 24 – Jun 26 (6 wks)
MTWR 1030AM – 1245PM
RIMLER, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 434 STRATEGIC MANAGEMENT
11098 001 (3) May 24 – Jun 26 (6 wks)
MTWR 1030AM – 1245PM
WOOD, D
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 434 STRATEGIC MANAGEMENT
11098 002 (3) May 24 – Jun 26 (6 wks)
MTWR 0800AM – 1015AM
WOOD, D
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 434 STRATEGIC MANAGEMENT
11098 007 (3) Jun 28 – Jul 29 (5 wks)
MTWR 0800AM – 1015AM
WOOD, D
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

VCU Schedule of Classes
MGMT 434 STRATEGIC MANAGEMENT 11087 901 (3) May 24 – Jul 15 (8 wks) TR 0800PM – 0940PM BUSNS 2132
MURRAY, P
RESTRICTED FROM BFO & SND MAJORS
CLASS RESTRICTION J R SR SU
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
CO/PREREQUISITE REQUIRED SEE BULLETIN

MGMT 489 MANAGERIAL APP & SKILLS DEVELOP 12220 901 (3) Jun 16 – Aug 4 (8 wks) MW 0800PM – 0940PM BUSNS 5167
WINGSATT, M
RESTRICTED FROM BFO & SND MAJORS
CLASS RESTRICTION J R SR SU
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
CO/PREREQUISITE REQUIRED SEE BULLETIN

MGMT 491 TOP: MGMT & CULT IN SPAIN/FRANCE 12222 C91 (3) May 24 – Jun 24 (5 wks) TBA
PITTS, M BYLES, C
RESTRICTED FROM BFO & SND MAJORS
CLASS RESTRICTION J R SR SU
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
CONTACT DEPT. ABOUT ROOM LOCATION

MGMT 491 TOP: MGMT & CULT IN SPAIN/FRANCE 12223 C92 (3) May 24 – Jun 24 (5 wks) TBA
PITTS, M BYLES, C
RESTRICTED FROM BFO & SND MAJORS
CLASS RESTRICTION J R SR SU
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
CONTACT DEPT. ABOUT ROOM LOCATION

MGMT 492 INDEPENDENT STUDY 11069 003 (3) May 24 – Aug 13 (12 wks) TBA
GILBREATH, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
CLASS RESTRICTION JR SR SU
RESTRICTED FROM BFO & SND MAJORS
CO/PREREQUISITE REQUIRED SEE BULLETIN

MGMT 493 INTERNSHIP 11090 001 (3) May 24 – Aug 13 (12 wks) TBA
ACKLEY, R
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
CLASS RESTRICTION J R SR SU
RESTRICTED FROM BFO & SND MAJORS
CO/PREREQUISITE REQUIRED SEE BULLETIN

MGMT 524 STATISTICAL ELEMNT QUANT MGMT 11091 901 (3) Jul 6 – Aug 12 (6 wks) TR 0600PM – 0930PM BUSNS 2122
ANDREWS, R
CLASS RESTRICTION JR SR SU
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
CLASS RESTRICTION JR SR SU
RESTRICTED FROM BFO & SND MAJORS
CO/PREREQUISITE REQUIRED SEE BULLETIN

MGMT 637 ADVANCED HUMAN RESOURCE MGMT 11092 902 (3) Jul 7 – Aug 11 (6 wks) MW 0800PM – 0930PM BUSNS 5163
GRAY, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 641 ORG LEADERSHIP & PROJ TEAM MGMT 11093 902 (3) May 24 – Jun 30 (6 wks) MW 0800PM – 0930PM BUSNS 4156
HUMPHREY, R
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 642 BUSINESS POLICY 11094 902 (3) May 25 – Jul 1 (6 wks) TR 0800PM – 0930PM BUSNS 4169
STETTIUS, W
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 645 OPERATIONS RESEARCH 11095 901 (3) Jul 7 – Aug 11 (6 wks) MW 0800PM – 0930PM BUSNS 2132
KURTULUS, I
Contact dept. About room location

MGMT 691 TOP: BUS CONCEPTS FOR LIFE SCI 12233 901 (3) May 24 – Jul 14 (8 wks) MW 0800PM – 0840PM LFSCB 0250
KASPER, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 691 TOP: MGMT & CULT IN SPAIN/FRANCE 12224 C92 (3) May 24 – Jun 24 (5 wks) TBA
PITTS, M BYLES, C
SCHOOL OF BUSINESS STUDENTS ONLY
GRADUATE STUDENTS ONLY
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
CONTACT DEPT. ABOUT ROOM LOCATION

MGMT 691 TOP: MGMT & CULT IN SPAIN/FRANCE 12225 C90 (3) May 24 – Jun 24 (5 wks) TBA
PITTS, M BYLES, C
SCHOOL OF BUSINESS STUDENTS ONLY
GRADUATE STUDENTS ONLY
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
CONTACT DEPT. ABOUT ROOM LOCATION

MGMT 693 FIELD PROJECT 11096 001 (3) May 24 – Aug 13 (12 wks) TBA
GILBREATH, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 693 FIELD PROJECT 11097 003 (3) May 24 – Aug 13 (12 wks) TBA
GILBREATH, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 693 FIELD PROJECT 11098 903 (3) May 24 – Aug 13 (12 wks) TBA
GILBREATH, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 697 GUIDED STUDY 11100 913 (4) May 24 – Aug 13 (12 wks) TBA
GILBREATH, G
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 702 CAUSAL ANALYSIS FOR ORGZNL STUDY 12330 001 (5) May 24 – Jun 24 (5 wks) MTWR 1030AM – 1245PM WILLIAMS 8003
SAME AS PSYC-702
GRADUATE STUDENTS ONLY
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 799 THESIS 11101 903 (3) May 24 – Aug 13 (12 wks) TBA
GREEN, J
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 898 DISSERTATION RESEARCH 11102 001 (1) May 24 – Aug 13 (12 wks) TBA
HUMPHREY, R
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 898 DISSERTATION RESEARCH 11103 003 (3) May 24 – Aug 13 (12 wks) TBA
HUMPHREY, R
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 898 DISSERTATION RESEARCH 11104 004 (3) May 24 – Aug 13 (12 wks) TBA
HUMPHREY, R
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MGMT 898 DISSERTATION RESEARCH 11106 012 (12) May 24 – Aug 13 (12 wks) TBA
HUMPHREY, R
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

Marketing and Business Law

Eligibility for enrollment in most upper-division School of Business courses (300-400 levels) is restricted to juniors, seniors, graduate students and special students who have completed baccalaureate degrees. Students without these qualifications may not enroll in the upper-division marketing and business law (MRBL) courses. Before registering, please refer to the current university bulletin for course prerequisites or course restrictions.

MRBL 308 INTRODUCTION TO MARKETING 11118 903 (3) May 24 – Jun 11 (3 wks) MTWRF 0600AM – 0800PM BUSNS 3103
URBAN, D
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 308 INTRODUCTION TO MARKETING 11119 901 (3) Jul 26 – Aug 13 (3 wks) MTWRF 0800AM – 1150AM BUSNS 5167
WOOD, W
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 308 INTRODUCTION TO MARKETING 12208 001 (3) Jul 26 – Aug 13 (3 wks) MTWRF 0800AM – 0940PM BUSNS 5163
WUHNHALDS, H
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 308 INTRODUCTION TO MARKETING 11118 901 (3) May 24 – Jul 14 (8 wks) MW 0800PM – 0840PM BUSNS 3103
THOMPSON, P
RESTRICTED FROM BFO & SND MAJORS
CLASS RESTRICTION JR SR SU
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK

MRBL 308 INTRODUCTION TO MARKETING 12221 C01 (3) May 24 – Jul 14 (8 wks) TBA
COWLES, D
COURSE TAUGHT ONLINE
FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK
<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Code</th>
<th>Start Date</th>
<th>End Date</th>
<th>Credits</th>
<th>Schedule</th>
<th>Instructor</th>
<th>Notes</th>
</tr>
</thead>
</table>
| MRBL 323    | LEGAL ENVIRONMENT OF BUS      | 001  | May 25     | Jul 15   | 3       | TR 0600PM – 0840PM | BEATY, B  | RESTRICTED FROM BFO & SND MAJORS  
|             |                               |      |            |          |         | BUSNS 5163 |           | CLASS RESTRICTION JR SR SU  
|             |                               |      |            |          |         |           |            | FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK  
|             |                               |      |            |          |         |           |            | COPREREQUISITE REQUIRED SEE BULLETIN  
| MRBL 371    | INTEGRATED MARKETING COMMUNICATN | 001  | Jun 25     | Jul 29   | 3       | MTWRF 0100PM – 0310PM | THOMPSON, P | RESTRICTED FROM BFO & SND MAJORS  
|             |                               |      |            |          |         | BUSNS 5167 |           | CLASS RESTRICTION JR SR SU  
|             |                               |      |            |          |         |           |            | FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK  
|             |                               |      |            |          |         |           |            | COPREREQUISITE REQUIRED SEE BULLETIN  
| MRBL 373    | BUYER BEHAVIOR                | 001  | Jun 28     | Jul 29   | 3       | MTWRF 1030AM – 1245PM | THOMPSON, P | RESTRICTED FROM BFO & SND MAJORS  
|             |                               |      |            |          |         | BUSNS 5163 |           | CLASS RESTRICTION JR SR SU  
|             |                               |      |            |          |         |           |            | FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK  
|             |                               |      |            |          |         |           |            | COPREREQUISITE REQUIRED SEE BULLETIN  
| MRBL 376    | DYNAMICS OF RETAIL MANAGEMENT | 001  | May 24     | Jun 24   | 3       | MTWRF 0900AM – 1200PM | WIJNHOLDS, H | RESTRICTED FROM BFO & SND MAJORS  
|             |                               |      |            |          |         | BUSNS 2132 |           | CLASS RESTRICTION JR SR SU  
|             |                               |      |            |          |         |           |            | FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK  
|             |                               |      |            |          |         |           |            | COPREREQUISITE REQUIRED SEE BULLETIN  
| MRBL 376    | DYNAMICS OF RETAIL MANAGEMENT | 002  | May 24     | Jun 24   | 3       | MTWRF 0100PM – 0315PM | LITTLE, M | RESTRICTED FROM BFO & SND MAJORS  
|             |                               |      |            |          |         | BUSNS 4115 |           | CLASS RESTRICTION JR SR SU  
|             |                               |      |            |          |         |           |            | FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK  
|             |                               |      |            |          |         |           |            | COPREREQUISITE REQUIRED SEE BULLETIN  
| MRBL 378    | INTERNATIONAL MARKETING       | 001  | May 24     | Jun 11   | 3       | MTWRF 0900AM – 1200PM | WIJNHOLDS, H | RESTRICTED FROM BFO & SND MAJORS  
|             |                               |      |            |          |         | BUSNS 2132 |           | CLASS RESTRICTION JR SR SU  
|             |                               |      |            |          |         |           |            | FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK  
|             |                               |      |            |          |         |           |            | COPREREQUISITE REQUIRED SEE BULLETIN  
| MRBL 474    | PERSONAL SELLING & SALES MGMT | 001  | May 25     | Jul 15   | 3       | TR 0600PM – 0840PM | BARTON, J | RESTRICTED FROM BFO & SND MAJORS  
|             |                               |      |            |          |         | BUSNS 3105 |           | CLASS RESTRICTION JR SR SU  
|             |                               |      |            |          |         |           |            | FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK  
|             |                               |      |            |          |         |           |            | COPREREQUISITE REQUIRED SEE BULLETIN  
| MRBL 492    | INDEPENDENT STUDY             | 003  | May 24     | Aug 13   | 3       | TBA | FRANZAK, F | PERMISSION OF DEPARTMENT REQUIRED  
|             |                               |      |            |          |         |           |            | FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK  
|             |                               |      |            |          |         |           |            | CLASS RESTRICTION JR SR SU  
|             |                               |      |            |          |         |           |            | RESTRICTED FROM BFO & SND MAJORS  
| MRBL 493    | INTERNSHIP                    | 001  | May 24     | Aug 13   | 3       | TBA | FRANZAK, F | FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK  
|             |                               |      |            |          |         |           |            | RESTRICTED FROM BFO & SND MAJORS  
| MRBL 530    | FUND LEGAL ENVIRNMNT OF BUSINESS | 001  | May 25     | Jul 1    | 3       | TR 0600PM – 0900PM | DAUGHTREY, W | RESTRICTED FROM BFO & SND MAJORS  
|             |                               |      |            |          |         | BUSNS 4115 |           | CLASS RESTRICTION JR SR SU  
|             |                               |      |            |          |         |           |            | FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK  
| MRBL 697    | GUIDED STUDY                  | 003  | May 24     | Aug 13   | 3       | TBA | FRANZAK, F | FEE REQUIRED - SEE FEE TABLE IN FRONT OF BOOK  
|             |                               |      |            |          |         |           |            |